

Annual Supplier Evaluation Criteria

Transportation

Section	Definition	Limits	Score	Weight
Quality: complaint	Shipments without complaints. 100% means that there were no complaints.	100%	1	20
		$99.2\% \leq x < 100\%$	0,75	
		$99.1\% \leq x < 99.2\%$	0,5	
		$< 99.1\%$	0	
	Minus points in case a complaint led to a formal customer complaint.	-5 per/ complaint leading to customer complaint		
Delivery performance	On time customer delivery ratio. 100% means that you always delivered Bekaert's products to the customer on time.	$\geq 98\%$	1	10
		$95\% \leq x < 98\%$	0,75	
		$90\% \leq x < 95\%$	0,5	
		$< 90\%$	0	
	On time pick up ratio. 100% means that you always picked up Bekaert's products on time.	$\geq 98\%$	1	10
		$95\% \leq x < 98\%$	0,75	
		$90\% \leq x < 95\%$	0,5	
		$< 90\%$	0	
Cost level	Cost compared to existing suppliers or market price. - Sea Freight FCL Container vs. XENETA indexes - Road FTL Freight (NAM) vs. DAT indexes - Road FTL Freight (EMEA) vs. TP insight indexes	Competitive cost	1	24
		Cost within an acceptable range	0,75	
		Cost outside of acceptable range	0,5	
		Uncompetitive cost	0,25	
		Unacceptable cost	0	
Commercial advantages	Payment terms incompliance with country requirements or Bekaert policy.	Payment terms > 90 EOM or maximum allowed by country requirements	1	10
		Payment terms between 60EOM and 90EOM	0,5	
		Payment terms < 60 EOM	0	

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Collaborative attitude	Willingness to work on joint projects or programs where relevant, top management meetings, regular performance/ business review meetings, long term strategies on innovation, long term strategies on sustainability, volume rebate schedule, etc. This is assessed by your supplier manager based on the expectations for your current segment.	Exceeded our expectations	1	10
		Met our expectations	0,75	
		Did not meet our expectations	0,5	
		Severely lacking engagement	0	
Supplier audit	Result from supplier audit performed within the past 3 years.	A	1	4
		B	0,8	
		C	0	
		No supplier audit performed in past 3 years	N/A	
Supplier certificate	Score dependent on quality management system certification.	Supplier has ISO9001 or IATF16949, or minimum certificate of the industry	1	4
		Supplier does not have an acceptable quality management system certificate	0	
Sustainability (Ecovadis)	Assessment of suppliers' engagement in Ecovadis and resulting sustainability performance.	Have an Ecovadis medal	1	8
		Ecovadis Score > 45(< 3 years scorecard)	0,8	
		Ecovadis Score < 45 with CAP (< 3 years scorecard)	0,5	
		Undergoing first time assessment or re-assessment OR Ecovadis Score < 45 without CAP (< 1 year scorecard)	0,25	
		Ecovadis Scorecard > 3 years and not currently undergoing reassessment OR No Ecovadis assessment	0	