

 **BEKAERT**

better together

# SHAREHOLDERS' GUIDE

Publication date 1 March 2017



# Definitions

## Added value

Operating result (EBIT) + remuneration, social security and pension charges + depreciation, amortization, impairment of assets and negative goodwill.

## Associates

Companies in which Bekaert has a significant influence, generally reflected by an interest of at least 20%. Associates are accounted for using the equity method.

## Book value per share

Equity attributable to the Group divided by number of shares outstanding at balance sheet date.

## Capital employed (CE)

Working capital + net intangible assets + net goodwill + net property, plant and equipment. The average CE is weighted by the number of periods that an entity has contributed to the consolidated result.

## Capital ratio (Financial autonomy)

Equity relative to total assets.

## Combined

Sum of consolidated companies + 100% of joint ventures and associated companies after elimination of intercompany transactions (if any).  
Examples: sales, capital expenditure, number of employees.

## Dividend yield

Gross dividend as a percentage of the share price on 31 December.

## EBIT

Operating result (earnings before interest and taxation).

## EBIT-underlying

EBIT before operating income and expenses that are related to restructuring programs, impairment losses, business combinations, business disposals, environmental provisions or other events and transactions that have a one-time effect.

## EBIT interest coverage

Operating result (EBIT) divided by net interest expense.

## EBITDA

Operating result (EBIT) + depreciation, amortization, impairment of assets and negative goodwill.

## EBITDA-underlying

EBITDA before operating income and expenses that are related to restructuring programs, impairment losses, business combinations, business disposals, environmental provisions or other events and transactions that have a one-time effect.

## Equity method

Method of accounting whereby an investment (in a joint venture or an associate) is initially recognized at cost and subsequently adjusted for any changes in the investor's share of the joint venture's or associate's net assets (i.e. equity). The income statement reflects the investor's share in the net result of the investee.

## Gearing

Net debt relative to equity.

## Joint ventures

Companies under joint control in which Bekaert generally has an interest of approximately 50%. Joint ventures are accounted for using the equity method.

## Net capitalization

Net debt + equity.

## Net debt

Interest-bearing debt net of current loans, non-current financial receivables and cash guarantees, short term deposits, cash and cash equivalents.

## Pay-out ratio

Gross dividend as a percentage of result for the period attributable to the Group.

## Price-earnings ratio

Share price divided by result for the period attributable to the Group per share.

## Return on capital employed (ROCE)

Operating result (EBIT) relative to weighted average capital employed.

## Return on equity (ROE)

Result for the period relative to average equity.

## Return on invested capital (ROIC)

NOPLAT on invested capital. NOPLAT is EBIT after tax (using a target tax rate of 27%), and includes the Group's share in the NOPLAT of its joint ventures and associates. Invested capital is the aggregate of total equity, net debt, non-current employee benefit obligations and non-current other provisions, and includes the Group's share in the net debt of its joint ventures and associates.

## Sales (combined)

Sales of consolidated companies + 100% of sales of joint ventures and associates after intercompany elimination.

## Subsidiaries

Companies in which Bekaert exercises control and has an interest of more than 50%.

## Velocity

Velocity is calculated by taking the sum of the daily division of the number of shares traded by the outstanding number of shares existing the same day, and that for the twelve previous months.

## Velocity (adjusted)

Velocity divided by the free-float band of 60% end of year.

## Working capital (operating)

Inventories + trade receivables + bills of exchange received + advances paid - trade payables - advances received - remuneration and social security payables - employment-related taxes.

## Weighted average cost of capital (WACC)

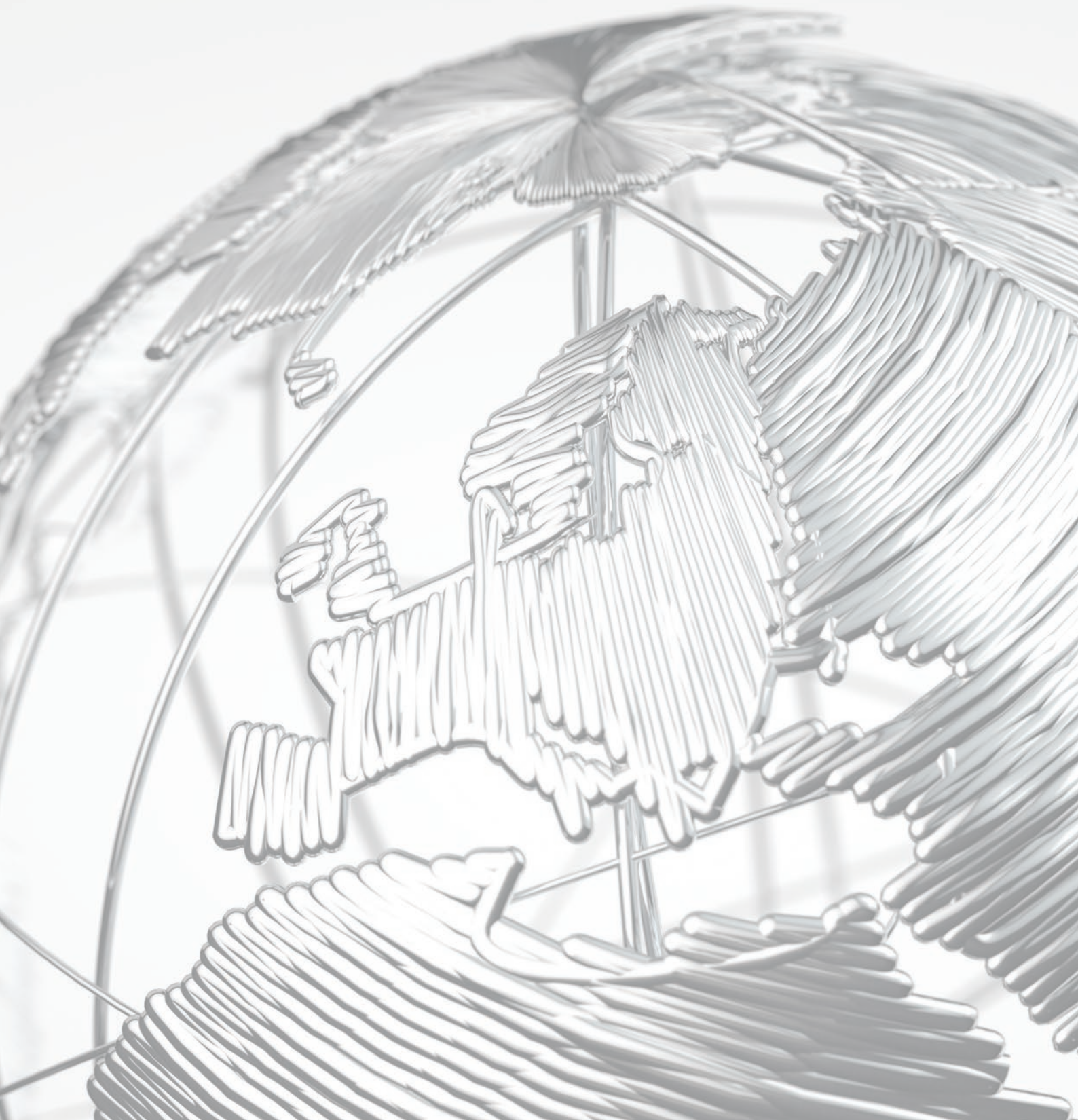
Cost of debt and cost of equity weighted with a target gearing of 50% (net debt/equity structure) after tax (using a target tax rate of 27%). Bekaert calculates a WACC for its three main currency environments: EUR, USD and CNY, the average of which (7.6%) has been rounded to 8% to set a long-term target.

### The 2015 comparative information has been restated and reclassified due to:

- The application of the amendment to IAS 19 'Employee benefits' effective as from 2016. The appropriate discount factor in accounting for employee benefit obligations should be currency based and no longer country based. The new standard affects the defined benefit plans in Ecuador, where a reference is made to USD bonds, both on defined benefit obligation (€ 5.6 million) and on benefit expense level.
- The guidelines from ESMA. The term 'recurring' and 'non-recurring' are no longer used. The amounts previously reported under 'non-recurring' are reported as part of the other operating expenses and revenues. 'EBIT' and 'EBITDA' according to IFRS are referred to as such or as EBIT-reported and EBITDA-reported, while 'REBIT' and 'REBITDA' are now named 'EBIT-Underlying' and 'EBITDA-Underlying'.
- The reclassification of 'acquisition related external professional fees'. Similar to the treatment of professional fees in relation to the divestment of a business, fees for acquisition related professional services rendered by third parties are presented as other operating expenses. This does not apply to fees rendered for integration programs related to acquired companies. The accounts have been restated in this respect for an amount of € 9.3 million (decrease of administrative expenses).
- In accordance with IFRS 8 'Operating Segments', Bridon-Bekaert Ropes Group (BBRG) has been identified as a separate reportable segment, while a regional segmentation is being applied to all other businesses of the Bekaert Group. As the merger was finalized on June 28, 2016, the newly merged Bridon business contributed to the 2016 operating results for half a year. Previous year's figures relating to Bekaert's advanced cords and global ropes businesses have been restated: they have been removed from the respective regional segments and are now presented under BBRG.

## Investing in Bekaert is taking part in:

- The growth ambitions of a world market and technology leader
- Value creation driven by our vision and core strategies
- A transformation journey towards 10% underlying EBIT margin over the next 5 years
- A corporate socially responsible company with almost 30 000 employees worldwide
- A stocklisted (Euronext BEKB) multinational attaching great value to corporate governance
- Our commitment to return value to our shareholders.



# Message from the Chairman and the Chief Executive Officer



“ The results of 2016 are a reflection of what we are capable of and have made us more confident and more ambitious about our future’

**Matthew Taylor**  
CEO

**Bert De Graeve**  
Chairman

Dear shareholder,  
Dear reader,

2016 was a year of continued transformation towards higher performance at Bekaert. We achieved good organic volume growth and lifted our profit margins significantly. Our underlying EBIT increased by 32% to € 305 million, with a margin of more than 8%. This solid performance resulted in strong cash generation with an underlying EBITDA of more than half a billion euro.

We are very pleased with these results. We delivered double-digit growth rates in gross and operating profit, ROCE, share price and proposed dividend; and we keep moving forward along our transformation journey towards achieving the true potential of Bekaert.

Pursuing our Vision – to become the preferred supplier for our steel wire products and solutions, by continuously delivering superior value to our customers around the world – we have taken actions in 2016 that have made us stronger as a company.

- We have made a clear prioritization of where we want to grow and have narrowed our focus on those parts of the business where we can leverage our strengths. We have also taken measures to remove complexity from processes, plant operations and partnership structures.
- We expanded the scope of our global transformational programs and their impact has become clearly visible in our plants, in our market approach, and in our results.
  - We accelerated the implementation scope and speed of our global manufacturing excellence program, aimed at increasing competitiveness by optimizing the company's safety, quality, delivery performance and productivity.
  - Moreover, we successfully kicked off a global customer excellence transformation program to drive growth and margin performance. We believe that the value we are creating for our business today is a direct result of creating more value for our customers. We are bringing the customer into the heart of our business, in every location and at every level. We are also gradually improving our business portfolio with products and services that lower the total cost for our customers.
  - In late 2016 we extended the scope of our change programs to supply chain excellence and safety and

we expect to start seeing the benefits thereof in the course of 2017.

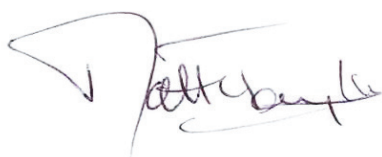
The worldwide participation of our employees in these programs has added to the collective strength of our company. Together, we are shaping a growth and performance culture which is characterized by strong employee enthusiasm, engagement, and empowerment.

As a result we now leverage our scale and capability in a better way; our margins are improving; we have returned into a value creating position; and we are growing our leading position in target markets all over the world, both through organic and acquisitive growth. In 2016 we concluded the largest merger deal in the history of Bekaert and in the ropes market overall. The Bridon-Bekaert Ropes Group started business at the end of June and we are convinced that the combination of capability and scale will create value over time.

The results of 2016 are a reflection of what we are capable of and have made us more confident and more ambitious about our future. We believe we will broadly repeat in 2017 our current strong underlying EBIT level and we want to build from what we have been achieving. While there will be cycles, and provided there will be no exceptional, unforeseeable circumstances, the improvements we are making within our business will move our underlying EBIT margin trend towards 10% over the next 5 years.

Based upon the financial performance of 2016 and the confidence in the set direction, the Board has decided to propose, to the General meeting of Shareholders in May of 2017, a gross dividend of € 1.10 per share, up 22% from last year. With the dividend increase, we want to show our commitment in returning value to our shareholders, who provide us the capital to run and grow our business.

We want to thank our customers, partners and shareholders for their continued trust. And we want to thank our employees for their commitment, energy and irrepressible drive to always improve our capability, as One Bekaert team.

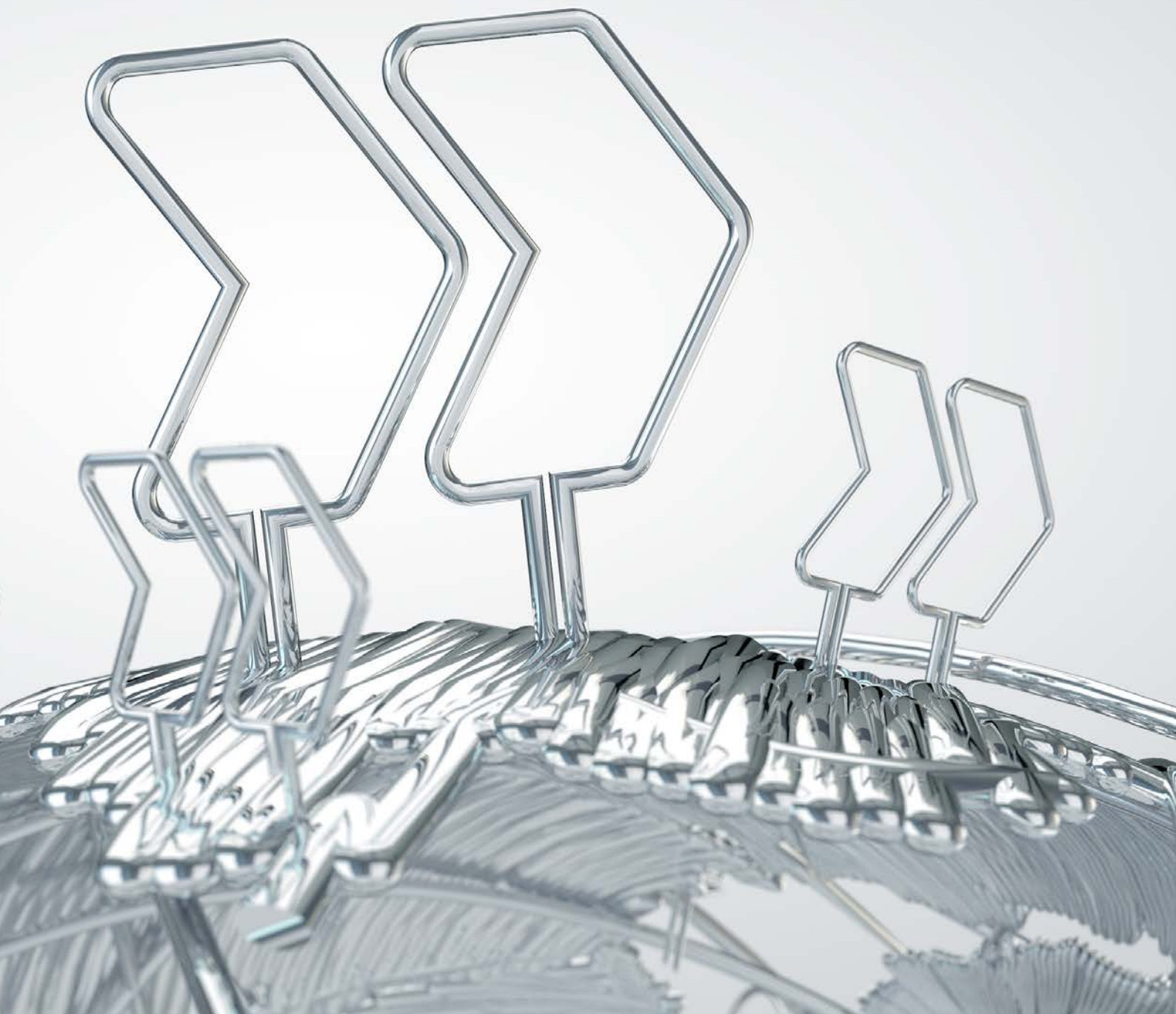


**Matthew Taylor**  
Chief Executive Officer



**Bert De Graeve**  
Chairman of the Board of Directors

# Company performance



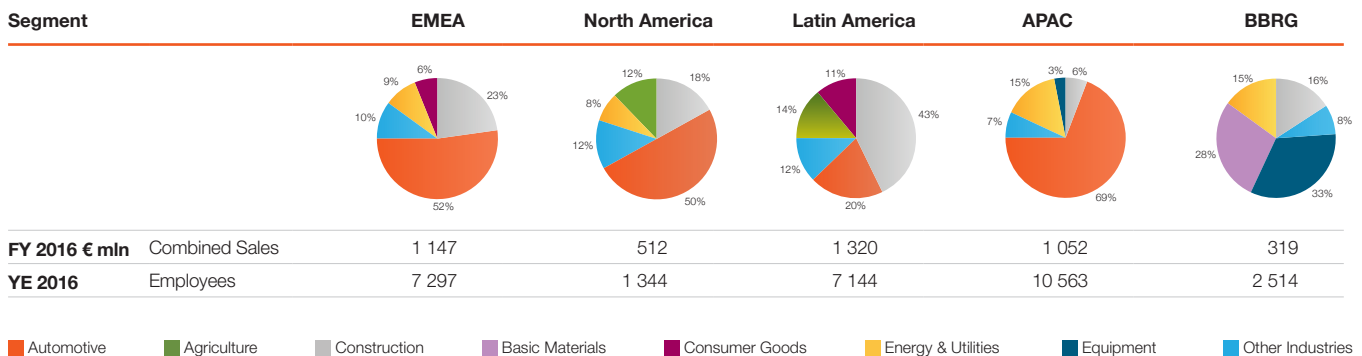
# Global Market leadership

Bekaert pursues global market leadership in target sectors. The largest markets for Bekaert's products are the automotive, construction and energy sectors. **Automotive** markets performed strongly in 2016. Revenue from automotive markets rose to 43% of total sales in 2016; a result of strong sales on the wave of increased demand and leading market shares.

About one quarter of Bekaert's combined sales is from **construction** markets. Demand for the company's advanced steel fibers for concrete reinforcement increased steadily on a global level. In Latin America, more than 40% of our sales is generated in construction markets with a mixed portfolio of advanced and traditional reinforcement products. Public infrastructure markets were down in certain countries but Bekaert's activities performed well in defending and growing their strong market shares.

Market conditions in oil and gas related **energy** markets were down at a global level and affected demand for profiled wires and ropes. Demand from solar markets was strong in the first half of 2016 and became very volatile in the second half. Energy and utility markets account for 11% of the Group's combined top line.

● Bekaert production plants ● Bekaert offices ● Bekaert technology centers ● BBRG production & distribution sites



% Percentages of combined sales. Combined sales are generated by consolidated companies plus 100% of sales of joint ventures and associates after intercompany eliminations.

## Segment Performance in 2016

### EMEA

Bekaert's activities in EMEA delivered excellent results with record EBIT, EBITDA and ROCE performance. Compared with a strong 2015, demand from European markets remained solid. This applied to automotive and construction markets in particular, while demand for profiled wires declined as a result of investment delays and cancellations in the oil and gas sector. Sales were lower in the second half of the year due to the usual seasonal effects.

The strengthened business portfolio after recent acquisitions, divestments and business exits and the increased benefits from various transformation programs drove EMEA's solid, double-digit profit base to a record full-year underlying EBIT margin of 12.2% and € 141 million in absolute numbers, up 10% from last year. Capital expenditure (PP&E) was € 52 million and included capacity expansions and equipment upgrades in all plants, particularly in Slovakia, Romania and Belgium.

### North America

Bekaert's activities in North America recorded an organic volume growth of 8%, driven by the volume increase from the plant reconstruction in Rome, Georgia (US). This growth was more than offset on the sales level due to the lower wire rod prices (-4.4%) passed on to our customers; unfavorable mix effects (-5.2%) from firm growth in lower priced product groups; and the effect of business divestments (-1%).

Automotive, agriculture and industrial steel wire markets performed well, while decreased demand from the oil and gas sector drove sales of profiled wires down. Underlying EBIT was almost doubled compared with last year as a result of better capacity utilization driven by higher volumes and the effects from actions put in place to raise our competitiveness in target markets. Profit margins have not yet reached the desired levels but the effects of the implemented measures are clearly visible. Cash generation (underlying EBITDA) was 60% better than in the previous year and ROCE rose to almost 12%. Capital expenditure (PP&E) amounted to € 21 million and related mainly to investments in tire cord activities.

### Latin America

In Latin America, consolidated sales were down 4% as a result of the volume losses in Venezuela caused by shutdown periods due to raw material shortages (-2%) and unfavorable currency movements (-2%). Bekaert's activities in Latin America outperformed the market in most countries. EBIT and ROCE increased by about 50% as a result of: a strengthened business portfolio in the region, particularly in Ecuador and Brazil; strong demand in Chile throughout 2016; and better pricing and cost competitiveness in Peru. The EBITDA margin of 13% drove strong cash generation.

Bekaert invested € 14 million in property, plant and equipment across the region, particularly in Ecuador and Chile.

Bekaert's combined sales decline was mainly due to the average currency impact of the Brazilian real (-4% year-on-year), despite the steep climb of the currency in the second half of 2016. The results of our joint ventures in Brazil outperformed the weak economic conditions in the country and their contribution to Bekaert's net result was equal to 2015.

### Asia Pacific

Bekaert achieved 8.5% organic volume growth in Asia Pacific, compared with 2015. Strong demand from automotive markets throughout the year boosted the growth. The wire rod price impact was limited in the aggregate (+1.5%) after significant price drops in the first half of the year, followed by a steep climb in the second half. Price erosion and currency movements totaled -4% each. The net effect of mergers, acquisitions and divestments was less than +1%.

Our activities achieved strong margin growth across the region: underlying EBIT increased by more than 72% to € 119 million reflecting a margin of 11.3%. Underlying EBITDA was € 222 million, 25% higher than last year and representing a margin of 21%. ROCE almost doubled to more than 12%.

This robust performance across the whole region was the result of high capacity utilization, M&A activity, and significant benefits from various transformation programs. Bekaert invested significantly across the region and recorded a total of € 59 million investments in PP&E in 2016, including expansion investments in tire cord activities in China, India and Indonesia.

### Bridon-Bekaert Ropes Group

Bekaert achieved 34% sales growth in the ropes and advanced cords segment. The integration of the Bridon activities accounted for an increase of 37%. Unfavorable currency effects (-2%) and a slight organic sales decline (-1%) tempered the growth. Depressed market conditions in the oil & gas sector affected the sales volumes and the overall capacity utilization in most ropes plants. Ropes volumes picked up modestly in the fourth quarter and the advanced cords business performed well throughout the year. Profitability was low. The management is implementing actions to strengthen its market position and gradually leverage the benefits of its increased scale through improvements in the manufacturing footprint and the global business portfolio.

Margins on sales	EMEA	N-AM	L-AM	APAC	BBRG
EBIT-underlying	12.2%	5.1%	9.8%	11.3%	4.1%
EBITDA-underlying	17.4%	7.6%	12.9%	21.1%	10.8%



## Financial review

Bekaert achieved strong margin and volume growth throughout 2016. An overall stronger business portfolio and the growing impact from the various global transformation programs boosted the company's profit performance and cash generation. The underlying EBIT increased by 32% to € 305 million, representing a margin on sales of 8.2%. Our underlying EBITDA totaled € 513 million, up 18% from last year and reflecting a margin of 13.8%. We achieved an improvement in ROCE (from 9.1 to 11.8% underlying) which resulted in ROIC (8.3) exceeding the WACC (8.0), allowing us to return to a value creative position.

In 2016 we have made great progress on our transformation journey towards unlocking Bekaert's full potential. Despite some tough economic headwinds, especially from oil and gas markets and in Latin America, our transformation programs have been impactful.

We want to build from what we have been achieving. Our current performance encourages us to extend our transformation programs and take more significant steps going forward.

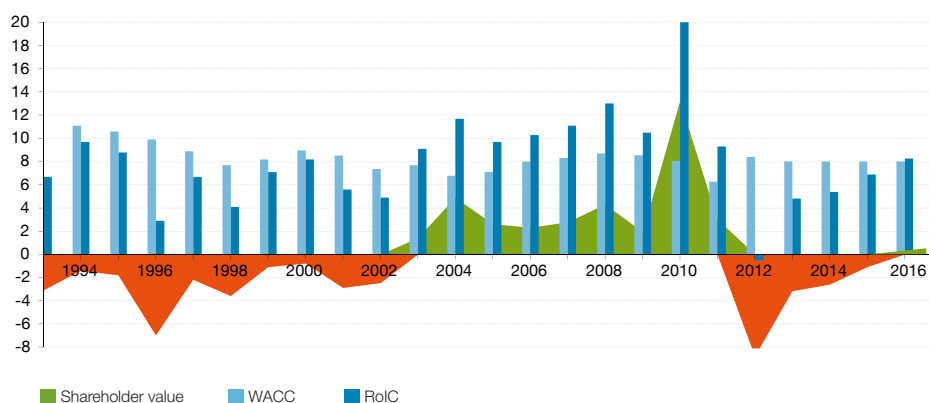


On a transformation journey towards 10% underlying EBIT margin.

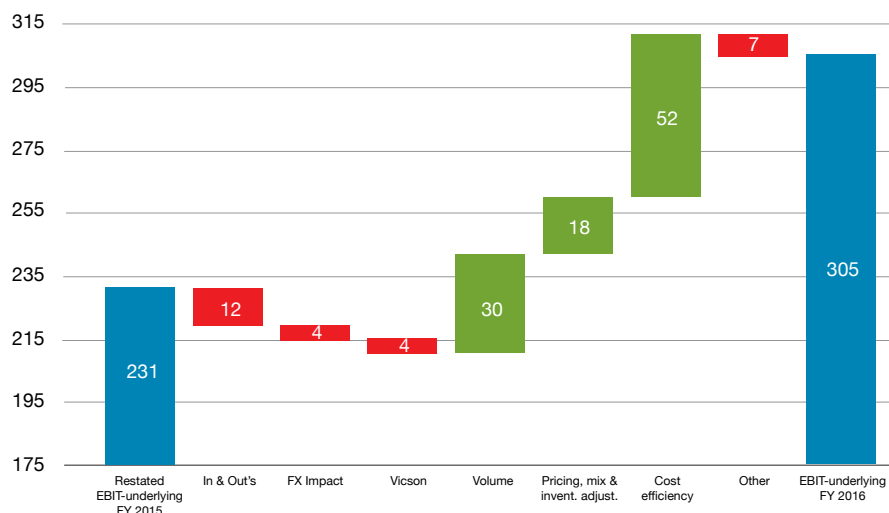
### Long term performance

	2016	2015	2014	2013	2007-2012
<b>Growth</b>	1.2%	14.2%	0.9%	-7.9%	9.7%
<b>ROIC &gt; WACC</b>	8.3 > 8.0	6.9 < 8.0	5.4 < 8.0	4.8 < 8.0	10.8 > 8.1
<b>Cash flow generation</b> (EBITDA on sales)	13.0%	12.0%	10.6%	9.3%	15.0%
<b>EBIT</b>	7.0%	6.0%	5.3%	4.3%	8.2%
<b>EBIT-underlying</b>	8.2%	6.3%	5.1%	5.2%	9.9%
<b>Working capital</b> (on sales)	22.6%	24.8%	26.7%	26.5%	24.0%
<b>Dividend pay-out</b>	59.0%	49.0%	54.4%	202%	24%
<b>Taxation rate</b>	42%	29%	41%	89%	26%
<b>Net debt</b>	1 068	837	853	574	591
<b>Financial autonomy</b> (equity / total assets)	37%	39%	40%	44%	46%
<b>Gearing</b> (net debt / equity)	67%	55%	54%	38%	41%
<b>Financing</b> (net debt / EBITDA)	2.2	1.9	2.5	1.9	1.5

### Shareholder value: ROIC - WACC



### Underlying EBIT bridge



# Key figures for consolidated companies

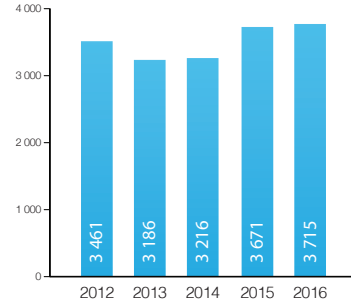
## Consolidated financial statements

in millions of € €

	2015	2016	Delta
<b>Income statement</b>			
Sales	3 671	3 715	1.2%
EBIT	219	260	18.4%
EBIT-underlying	231	305	31.7%
Interests and other financial results	-96	-111	15.3%
Income taxes	-36	-62	71.1%
Group share joint ventures	18	25	38.9%
Result for the period	105	112	6.6%
attributable to the Group	102	105	3.4%
attributable to non-controlling interests	4	7	93.9%
EBITDA-underlying	436	513	17.7%
Depreciation PP&E	190	192	0.8%
Amortization and impairment	31	30	-4.3%
Negative goodwill	-	-	-
<b>Balance sheet</b>			
Equity	1 512	1 598	5.7%
Non-current assets	1 922	2 137	11.2%
Capital expenditure (PP&E)	171	159	-7.1%
Balance sheet total	3 882	4 304	10.9%
Net debt	837	1 068	27.6%
Capital employed	2 448	2 650	8.2%
Working capital	813	843	3.7%
Employees as at 31 December	23 777	25 572	7.5%
<b>Ratios</b>			
EBITDA on sales	12.0%	13.0%	
Underlying EBITDA on sales	11.9%	13.8%	
EBIT on sales	6.0%	7.0%	
Underlying EBIT on sales	6.3%	8.2%	
EBIT interest coverage	4.0	3.9	
ROCE	8.7%	10.0%	
ROE	6.9%	7.2%	
Financial autonomy	38.9%	37.1%	
Gearing (Net debt on equity)	55.4%	66.8%	
Net debt on EBITDA	1.9	2.2	
<b>Per share (in €)</b>			
Earnings per share (EPS)	1.8	1.9	
Dividend per share (DPS)	0.90	1.10	

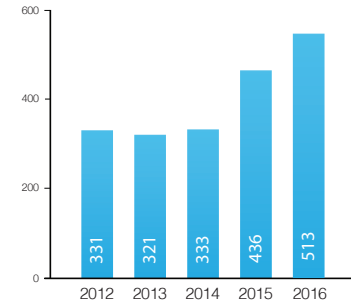
## Sales

in millions of €



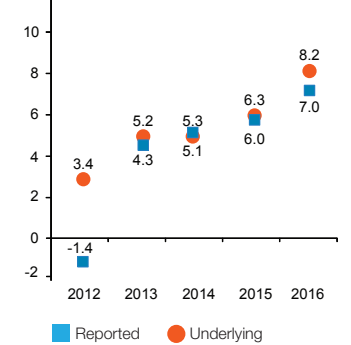
## EBITDA-underlying

in millions of €



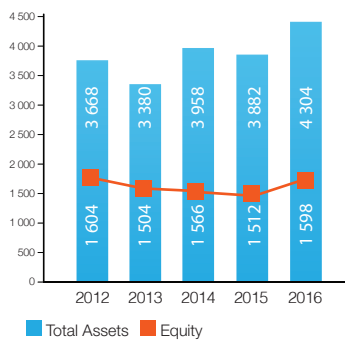
## EBIT on sales

in %



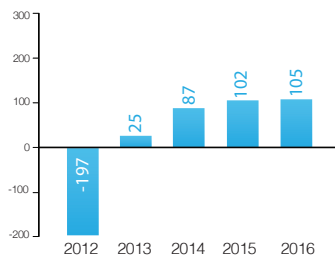
## Equity and total assets

in millions of €



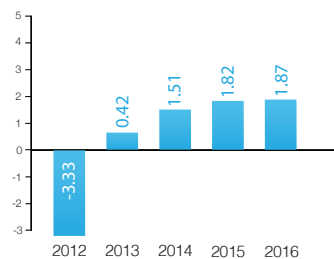
## Result attributable to the Group

in millions of €



## EPS

in €



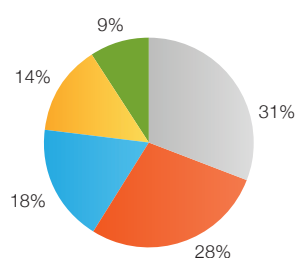
# Historical review of financial statements

## Consolidated income statement

in millions of €

	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
<b>CONTINUING OPERATIONS</b>										
Sales	2 174	2 662	2 437	3 262	3 340	3 461	3 186	3 216	3 671	3 715
Cost of sales	-1 740	-2 061	-1 903	-2 358	-2 689	-2 982	-2 703	-2 730	-3 073	-3 025
<b>Gross profit</b>	<b>434</b>	<b>602</b>	<b>534</b>	<b>904</b>	<b>651</b>	<b>479</b>	<b>482</b>	<b>486</b>	<b>598</b>	<b>690</b>
Selling expenses	-98	-122	-105	-129	-149	-158	-128	-138	-156	-175
Administrative expenses	-97	-114	-111	-136	-134	-135	-125	-127	-141	-140
R&D expenses	-57	-69	-63	-79	-90	-69	-62	-59	-65	-64
Other operating revenues	18	11	15	16	41	58	18	69	86	24
Other operating expenses	-25	-98	-38	-42	-30	-224	-48	-60	-102	-76
<b>EBIT</b>	<b>175</b>	<b>210</b>	<b>232</b>	<b>534</b>	<b>289</b>	<b>-50</b>	<b>137</b>	<b>171</b>	<b>219</b>	<b>260</b>
<b>EBIT-underlying</b>										
	<b>186</b>	<b>294</b>	<b>257</b>	<b>562</b>	<b>281</b>	<b>117</b>	<b>166</b>	<b>164</b>	<b>231</b>	<b>305</b>
Interest income	2	5	6	9	8	9	6	5	9	6
Interest expense	-35	-46	-63	-59	-73	-89	-70	-68	-71	-79
Other financial results	-8	-8	-9	18	27	-3	-20	-4	-34	-37
<b>Result continuing operations before taxes</b>	<b>134</b>	<b>161</b>	<b>167</b>	<b>502</b>	<b>250</b>	<b>-133</b>	<b>54</b>	<b>105</b>	<b>123</b>	<b>149</b>
Income taxes	-19	-26	-34	-139	-68	-68	-48	-42	-36	-62
<b>Result continuing operations (consol. companies)</b>	<b>115</b>	<b>136</b>	<b>133</b>	<b>362</b>	<b>182</b>	<b>-201</b>	<b>6</b>	<b>62</b>	<b>87</b>	<b>87</b>
Share in the result of joint ventures	47	56	38	36	25	10	30	25	18	25
<b>Result continuing operations</b>	<b>162</b>	<b>192</b>	<b>170</b>	<b>399</b>	<b>207</b>	<b>-191</b>	<b>36</b>	<b>88</b>	<b>105</b>	<b>112</b>
<b>DISCONTINUED OPERATIONS</b>										
Result discontinued operations	-	-	-	-	-	-	-	-	-	-
<b>Result for the period</b>	<b>162</b>	<b>192</b>	<b>170</b>	<b>399</b>	<b>207</b>	<b>-191</b>	<b>36</b>	<b>88</b>	<b>105</b>	<b>112</b>
Attributable to:										
the Group	153	174	152	368	193	-197	25	87	102	105
Non-controlling interests	9	18	18	31	15	6	11	-	4	7
<b>Growth figures (in %)</b>										
Sales	8.2	22.5	-8.5	33.9	2.4	3.6	-7.9	0.9	14.2	1.2
Organic	8.0	17.7	-16.9	31.5	5.1	-10.8	-3.3	2.8	-3.2	0.7
Acquisitions / divestments	2.5	5.8	5.9	1.4	-1.1	9.5	0.9	0.5	9.1	2.6
Currency movements	-2.3	-1.0	2.5	1.0	-1.6	4.9	-5.5	-2.4	8.4	-1.8
EBIT	19.6	20.5	10.3	130.1	-45.9	N.A.	N.A.	24.8	28.1	18.4
EBITDA	13.9	38.0	-6.5	88.0	-31.4	-44.9	8.4	15.1	29.1	9.1

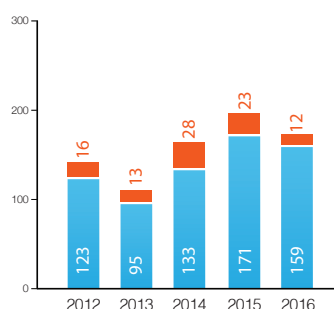
## Consolidated sales by segment



■ EMEA  
■ Asia Pacific  
■ Latin America  
■ North America  
■ BBRG

## Capital expenditure (PP&E)

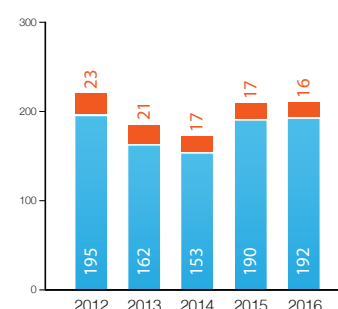
in millions of €



■ Joint ventures and associates  
■ Consolidated companies

## Depreciation (PP&E)

in millions of €



■ Joint ventures and associates  
■ Consolidated companies

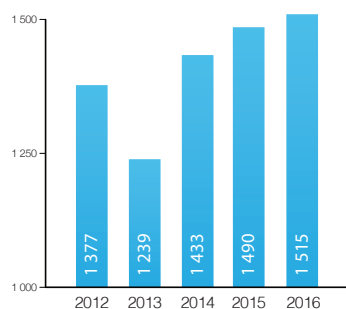
**Consolidated balance sheet**

in millions of €

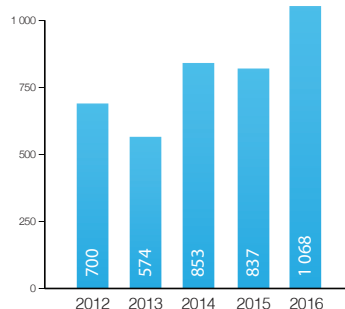
	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
<b>Non-current assets</b>	<b>1 336</b>	<b>1 409</b>	<b>1 536</b>	<b>1 766</b>	<b>1 900</b>	<b>1 747</b>	<b>1 609</b>	<b>1 851</b>	<b>1 922</b>	<b>2 137</b>
Intangible assets	52	52	51	73	83	82	71	98	109	140
Goodwill	70	59	54	58	21	17	16	18	36	152
Property, plant and equipment	918	1 071	1 128	1 295	1 434	1 377	1 239	1 433	1 490	1 515
Investments joint ventures	216	200	219	244	258	168	156	156	114	147
Other non-current assets	75	18	41	32	21	44	49	44	40	32
Deferred tax assets	5	9	44	64	84	59	78	101	132	150
<b>Current assets</b>	<b>977</b>	<b>1 258</b>	<b>1 294</b>	<b>1 907</b>	<b>2 269</b>	<b>1 921</b>	<b>1 772</b>	<b>2 107</b>	<b>1 960</b>	<b>2 168</b>
Inventories	385	511	358	508	578	568	539	641	629	725
Trade receivables*	438	483	480	774	828	752	693	822	754	799
Other receivables	53	53	49	64	88	84	84	107	99	108
Short-term deposits	15	14	155	105	383	105	10	14	10	5
Cash and cash equivalents	58	105	121	338	294	352	392	459	402	366
Other current assets	20	72	122	118	63	60	51	65	66	52
Assets held for sale	8	21	9	-	35	-	2	-	-	112
<b>Total assets</b>	<b>2 313</b>	<b>2 667</b>	<b>2 830</b>	<b>3 673</b>	<b>4 169</b>	<b>3 668</b>	<b>3 380</b>	<b>3 958</b>	<b>3 882</b>	<b>4 304</b>
<b>Equity</b>	<b>1 147</b>	<b>1 172</b>	<b>1 374</b>	<b>1 697</b>	<b>1 766</b>	<b>1 604</b>	<b>1 504</b>	<b>1 566</b>	<b>1 512</b>	<b>1 598</b>
Share capital	174	175	175	176	177	177	177	177	177	178
Retained earnings and other reserves	924	956	1 110	1 434	1 517	1 245	1 170	1 190	1 205	1 289
Non-controlling interests	48	42	89	86	73	182	158	199	129	131
<b>Non-current liabilities</b>	<b>526</b>	<b>514</b>	<b>821</b>	<b>937</b>	<b>1 138</b>	<b>1 110</b>	<b>905</b>	<b>1 205</b>	<b>1 083</b>	<b>1 504</b>
Employee benefit obligations	121	143	136	151	161	180	137	176	173	183
Provisions	25	32	29	34	32	42	41	56	50	63
Interest-bearing debt	323	288	598	700	908	850	688	910	792	1 161
Other non-current liabilities	2	11	5	9	10	6	3	9	15	45
Deferred tax liabilities	55	39	53	42	27	32	37	54	53	53
<b>Current liabilities</b>	<b>640</b>	<b>981</b>	<b>635</b>	<b>1 040</b>	<b>1 265</b>	<b>954</b>	<b>972</b>	<b>1 187</b>	<b>1 287</b>	<b>1 202</b>
Interest-bearing debt	253	503	151	320	648	343	322	442	501	298
Trade payables	232	254	247	342	291	322	339	391	457	556
Employee benefit obligations	83	118	98	128	108	122	121	122	131	133
Provisions	12	30	9	15	13	20	24	20	27	18
Income taxes payable	13	18	39	95	76	67	83	97	106	102
Other current liabilities	44	54	88	139	116	80	82	115	65	62
Liabilities associated with assets held for sale	3	5	2	-	13	-	-	-	-	34
<b>Total liabilities</b>	<b>2 313</b>	<b>2 667</b>	<b>2 830</b>	<b>3 673</b>	<b>4 169</b>	<b>3 668</b>	<b>3 380</b>	<b>3 958</b>	<b>3 882</b>	<b>4 304</b>

**PP&E**

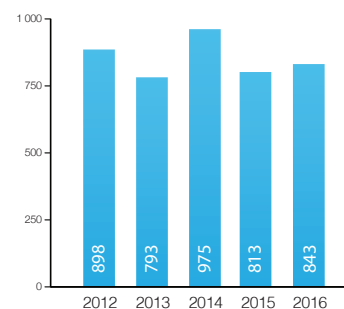
in millions of €

**Net debt**

in millions of €

**Working capital**

in millions of €



\* Includes bills of exchange received.

**Consolidated changes in equity**

in millions of €	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
<b>Opening balance</b>	<b>1 109</b>	<b>1 147</b>	<b>1 172</b>	<b>1 374</b>	<b>1 697</b>	<b>1 766</b>	<b>1 604</b>	<b>1 504</b>	<b>1 566</b>	<b>1 512</b>
Effect of changes in accounting policies at opening	-	-	-	-	-	-	-	-	-6	-
Result for the period	162	192	170	399	207	-191	36	88	105	112
Other comprehensive income	42	-58	48	107	-14	-53	-63	70	-4	31
Treasury shares transactions	-111	-20	2	-58	1	-	-15	-72	1	8
Dividends to shareholders	-50	-54	-55	-98	-98	-30	-50	-50	-48	-50
Dividends to non-controlling interests	-7	-8	-	-39	-33	-15	-13	-53	-7	-18
Other	2	-27	36	12	7	126	5	80	-97	4
<b>Closing balance</b>	<b>1 147</b>	<b>1 172</b>	<b>1 374</b>	<b>1 697</b>	<b>1 766</b>	<b>1 604</b>	<b>1 504</b>	<b>1 566</b>	<b>1 512</b>	<b>1 598</b>

**Consolidated statement of comprehensive income**

in millions of €	2009	2010	2011	2012	2013	2014	2015	2016
<b>Result for the period</b>	<b>170</b>	<b>399</b>	<b>207</b>	<b>-191</b>	<b>36</b>	<b>88</b>	<b>105</b>	<b>112</b>
<b>Other comprehensive income</b>								
Exchange differences	7	117	24	-58	-86	93	-17	37
Cash flow hedges	6	-	1	2	1	1	-	1
Remeasurement gains and losses on defined benefit plans	10	-9	-26	-6	22	-28	14	-10
Other	25	-1	-12	10	-	5	-1	3
<b>Other comprehensive income for the period, net of tax</b>	<b>48</b>	<b>107</b>	<b>-14</b>	<b>-53</b>	<b>-63</b>	<b>70</b>	<b>-3</b>	<b>31</b>
<b>TOTAL COMPREHENSIVE INCOME FOR THE PERIOD</b>	<b>218</b>	<b>505</b>	<b>194</b>	<b>-243</b>	<b>-27</b>	<b>158</b>	<b>102</b>	<b>143</b>
Attributable to								
the Group	202	469	176	-248	-23	142	92	135
non-controlling interests	16	36	18	5	-4	16	10	8

**Consolidated cash flow statement**

in millions of €	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
<b>Operating activities</b>										
EBIT	175	210	232	534	289	-50	137	171	219	260
Non-cash and investing items	115	228	109	193	164	314	148	135	193	212
Income taxes	-25	-28	-31	-113	-129	-59	-52	-46	-57	-96
<b>Gross cash</b>	<b>265</b>	<b>411</b>	<b>310</b>	<b>614</b>	<b>324</b>	<b>205</b>	<b>234</b>	<b>261</b>	<b>355</b>	<b>376</b>
Change in working capital	-42	-159	196	-277	-200	227	78	-55	212	16
Other operating cash flows	-2	-42	-8	6	-18	7	-7	-19	16	8
<b>Cash from operating activities</b>	<b>221</b>	<b>210</b>	<b>497</b>	<b>342</b>	<b>106</b>	<b>439</b>	<b>306</b>	<b>187</b>	<b>584</b>	<b>400</b>
<b>Investing activities</b>										
New portfolio investments	-15	-44	-3	-30	-18	8	-	-110	-239	41
Disposals of investments	4	1	-1	13	101	23	7	3	31	-
Dividends received	55	46	41	40	8	7	14	21	18	22
Capital expenditure intangibles	-7	-12	-8	-17	-11	-4	-2	-22	-6	-6
Capital expenditure (PP&E)	-193	-239	-158	-230	-267	-123	-95	-133	-171	-159
Other investing cash flows	4	5	2	14	2	8	4	16	4	1
<b>Cash from investing activities</b>	<b>-152</b>	<b>-243</b>	<b>-127</b>	<b>-211</b>	<b>-185</b>	<b>-81</b>	<b>-72</b>	<b>-225</b>	<b>-363</b>	<b>-100</b>
<b>Financing activities</b>										
Interests received	3	5	5	10	4	7	10	5	7	7
Interests paid	-33	-36	-44	-53	-63	-85	-75	-61	-64	-63
Dividends paid	-57	-62	-51	-119	-163	-46	-58	-66	-56	-68
Other financing cash flows	25	173	-251	242	242	-148	-69	210	-155	-178
<b>Cash from financing activities</b>	<b>-62</b>	<b>79</b>	<b>-341</b>	<b>80</b>	<b>20</b>	<b>-272</b>	<b>-192</b>	<b>88</b>	<b>-268</b>	<b>-302</b>
<b>Changes in cash</b>	<b>7</b>	<b>46</b>	<b>30</b>	<b>212</b>	<b>-59</b>	<b>86</b>	<b>41</b>	<b>50</b>	<b>-47</b>	<b>-2</b>
Cash at the beginning	52	58	105	121	338	294	352	392	459	402
Exchange rate differences	-1	1	-13	5	15	-27	-2	17	-10	-25
Cash and cash equivalents reclassified as held for sale	-	-	-	-	-	-	-	-	-	-8
Cash at the end of the period	58	105	121	338	294	352	392	459	402	366

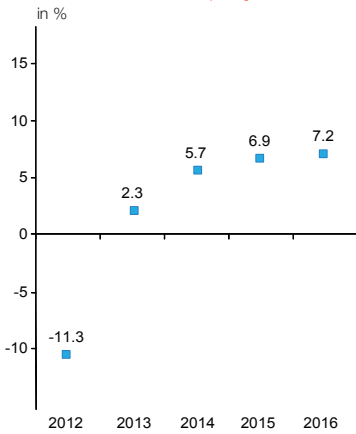
**Consolidated additional key figures**

in millions of €	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Capital expenditure (PP&E)	192	239	158	230	267	123	95	133	171	159
Capital expenditure (intangibles)	7	12	8	17	11	4	2	22	6	6
Depreciation (PP&E)	109	125	139	158	170	195	162	153	190	192
Amortization and impairment	15	77	14	33	38	129	-2	29	31	30
Negative goodwill	-	-	-	-1	-	-	-	-11	-	-
EBITDA	299	412	386	725	497	274	297	342	441	481
Capital employed	1 534	1 835	1 752	2 267	2 568	2 375	2 119	2 524	2 448	2 650
Working capital	494	653	519	841	1 031	898	793	975	813	843
Net debt	448	627	395	522	856	700	574	853	837	1 068
Added value	774	936	885	1 322	1 094	986	901	952	1 184	1 254
Employees charges	473	524	499	597	619	712	604	610	743	773
Employees as at 31 December (FTE*)	15 242	16 971	18 103	21 877	22 413	22 549	21 790	24 127	23 666	25 460

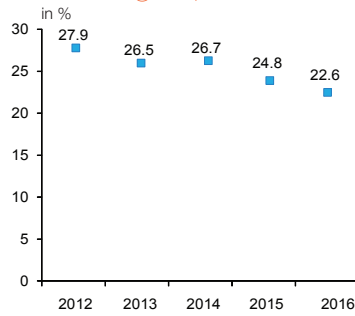
**Performance**

	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Gross profit on sales (%)	20.0	22.6	21.9	27.7	19.5	13.8	15.1	15.1	16.3	18.6
EBITDA on sales (%)	13.7	15.5	15.8	22.2	14.9	7.9	9.3	10.6	12.0	13.0
EBIT on sales (%)	8.0	7.9	9.5	16.4	8.7	-1.4	4.3	5.3	6.0	7.0
Underlying EBIT on sales (%)	8.6	11.1	10.5	17.2	8.4	3.4	5.2	5.1	6.3	8.2
Sales on capital employed	1.5	1.5	1.4	1.6	1.4	1.4	1.4	1.4	1.4	1.4
Return on capital employed ROCE (%)	11.9	12.5	12.9	26.6	12.0	-2.0	6.1	7.7	8.7	10.0
ROE (%)	14.3	16.5	13.4	26.0	12.0	-11.3	2.3	5.7	6.9	7.2
Net debt on EBITDA	1.5	1.5	1.0	0.7	1.7	2.6	1.9	2.5	1.9	2.2
EBIT interest coverage	6	6	5	12	5	-1	2	3	4	4
EBITDA interest coverage	10	11	8	16	8	4	5	6	8	7
Capital ratio (%)	50	44	49	46	42	44	44	40	39	37
Gearing (net debt to equity) (%)	39	54	29	31	49	44	38	54	55	67
Net debt on net capitalization (%)	28	35	22	24	33	30	28	35	36	40
Working capital on sales (%)	22	22	24	21	28	28	27	27	25	23

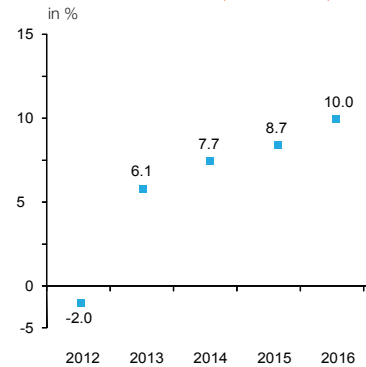
Return on equity



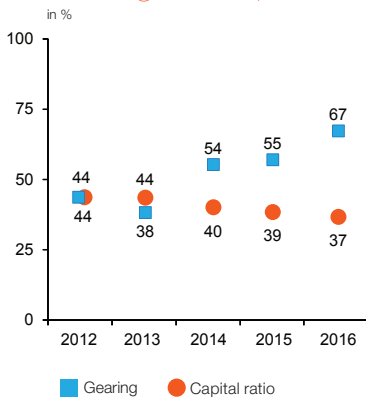
Working capital on sales



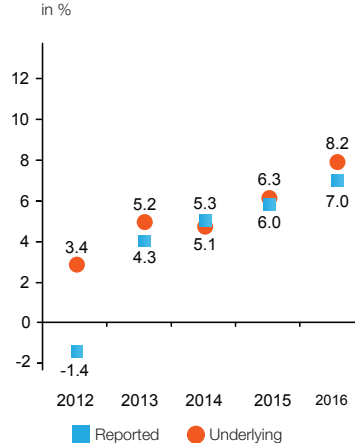
Return on capital employed



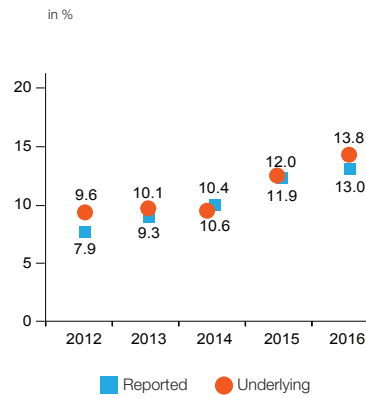
Gearing and capital ratio



EBIT on sales



EBITDA on sales



\* FTE: full time equivalent.

## Historical review of joint ventures and associates

### Key figures joint ventures and associates

in millions of €	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Sales	1 245	1 348	905	1 207	1 259	926	925	824	731	636
Operating result (EBIT)	139	182	104	103	90	49	95	78	75	75
Net result	102	125	82	81	61	36	76	64	55	64
Capital expenditure (PP&E)	47	51	31	41	46	16	13	28	23	12
Depreciation (PP&E)	40	34	30	26	28	23	21	17	17	16
Employees as at 31 December (FTE*)	5 138	5 599	4 489	5 212	5 940	4 514	4 535	4 245	3 371	3 291
Group's share net result	47	56	38	36	25	10	30	25	18	25
Group's share equity	210	195	213	237	252	162	151	151	111	142
Dividends received	55	46	41	40	8	7	13	21	18	22

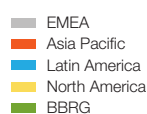
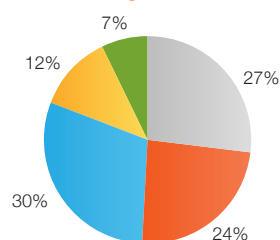
### Performance joint ventures and associates

in %	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
EBIT on sales	11.2	13.5	11.5	8.5	7.1	5.3	10.3	9.5	10.2	11.8
ROE	20.6	27.5	18.4	16.8	12.3	9.6	21.2	18.5	13.6	19.5
Average participation	46.2	44.9	46.5	46.6	46.7	45.3	45.4	45.0	45.0	44.9
Dividend pay-out	107.3	97.8	73.2	105.3	20.8	27.5	120.4	68.0	69.8	120.1

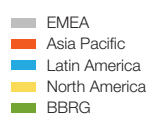
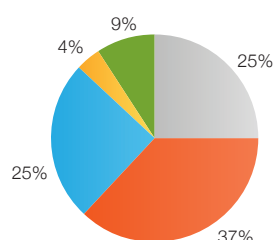
## Historical review of combined key figures

in millions of €	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Sales	3 419	4 010	3 343	4 469	4 599	4 387	4 111	4 040	4 402	4 351
Capital expenditure (PP&E)	239	290	189	271	313	139	108	160	194	170
Employees as at 31 December (FTE*)	20 380	22 570	22 592	27 089	28 353	27 063	26 325	28 372	27 037	28 751
Employees as at 31 December	20 495	23 879	22 763	27 257	28 596	27 196	26 384	28 440	27 148	28 863

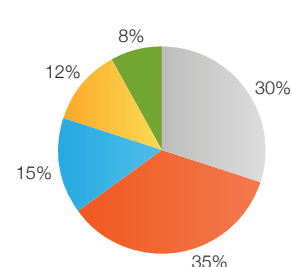
### Combined sales by segment



### Employees by segment

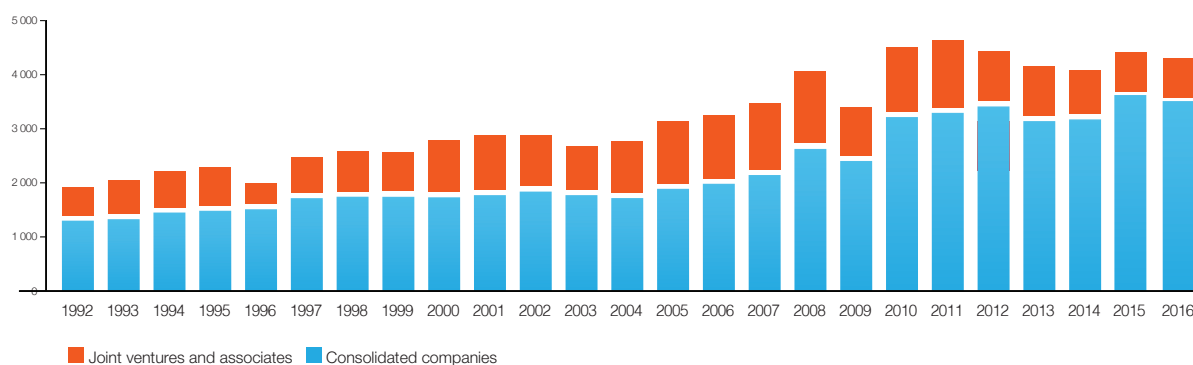


### Combined capex by segment (PP&E)



### Combined sales

in millions of €



\* FTE: full time equivalent.

# Historical review of segment reporting\*

## EMEA

in millions of €

	2013	2014	2015	2016	Delta
<b>Consolidated companies</b>					
Sales	1 040	1 064	1 174	1 148	-2%
EBIT	85	116	135	136	0%
EBIT-underlying	88	114	128	141	10%
Depreciation	47	44	55	58	5%
Impairment losses	1	5	-	-	-
EBITDA	133	165	190	194	2%
Segment assets	716	877	848	881	4%
Segment liabilities	188	211	214	240	12%
Weighted average capital employed	554	545	665	638	-4%
Capital expenditure (PP&E)	26	33	45	52	16%
Capital expenditure (intangibles)	1	33	4	2	-53%
Employees as at 31 December (FTE**)	5 804	6 837	7 116	7 235	2%

### Ratios

EBITDA-underlying margin (%)	13.2	14.9	15.6	17.4
EBIT-underlying margin (%)	8.5	10.8	10.9	12.2
ROCE (%)	15.3	21.3	20.3	21.3

## Asia Pacific

in millions of €

	2013	2014	2015	2016	Delta
<b>Consolidated companies</b>					
Sales	953	966	1 019	1 052	3%
EBIT	73	54	58	100	74%
EBIT-underlying	77	63	69	119	72%
Depreciation	75	94	109	102	-7%
Impairment losses	5	12	12	17	38%
Negative goodwill	-	-	-	-	-
EBITDA	153	159	179	219	22%
Segment assets	1 221	1 282	1 168	1 115	-5%
Segment liabilities	134	144	160	179	12%
Weighted average capital employed	1 152	1 113	1 064	976	-8%
Capital expenditure (PP&E)	47	51	43	59	38%
Capital expenditure (intangibles)	-	2	-	1	94%
Employees as at 31 December (FTE**)	10 395	10 902	9 979	10 541	6%

### Ratios (consolidated)

EBITDA-underlying margin (%)	16.1	16.5	17.5	21.1
EBIT-underlying margin (%)	8.1	6.5	6.8	11.3
ROCE (%)	6.4	4.8	5.4	10.3

### Joint ventures and associates

Sales	48	48	49	-	-
Group's share in the net result	-	-1	-6	-	-
Capital expenditure (PP&E)	-	1	2	-	-
Employees as at 31 December (FTE**)	750	741	-	-	-
Equity share	11	11	-	-	-

### Total

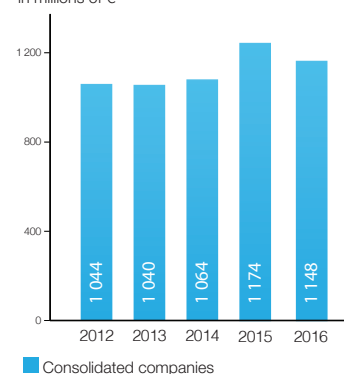
Combined sales	1 001	1 014	1 068	1 052	-1%
Capital expenditure (PP&E)	47	52	44	59	33%
Employees as at 31 December (FTE**)	11 145	11 643	9 979	10 541	6%

\* The figures are segment related and do not include those concerning Group Services and Technology.

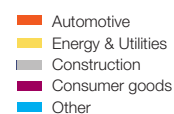
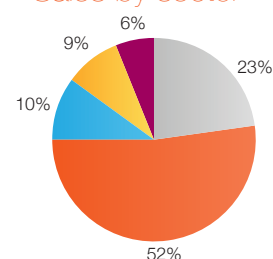
\*\* FTE: full time equivalent and including Group Services and Technology.

## Sales

in millions of €

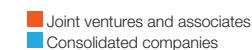
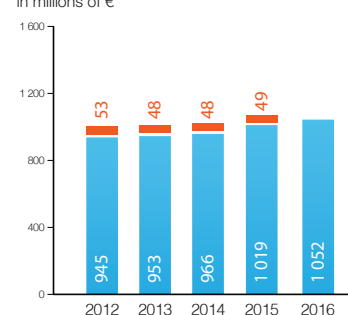


## Sales by sector

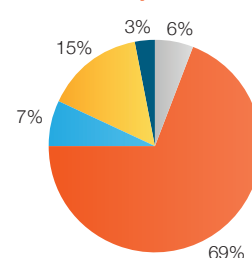


## Sales

in millions of €



## Sales by sector





## North America

in millions of €

	2013	2014	2015	2016	Delta
<b>Consolidated companies</b>					
Sales	548	555	528	512	-3%
EBIT	8	28	27	26	-5%
EBIT-underlying	19	20	14	26	90%
Depreciation	12	9	10	13	23%
Impairment losses	2	-	-	-	-
EBITDA	22	38	38	39	3%
Segment assets	245	303	270	300	11%
Segment liabilities	58	69	62	62	1%
Weighted average capital employed	203	211	195	222	14%
Capital expenditure (PP&E)	9	26	46	21	-55%
Capital expenditure (intangibles)	-	-	-	-	-
Employees as at 31 December (FTE**)	1 586	1 642	1 317	1 336	1%

### Ratios

EBITDA-underlying margin (%)	5.5	5.6	4.6	7.6
EBIT-underlying margin (%)	3.4	3.6	2.6	5.1
ROCE (%)	3.8	13.3	7.0	11.7

## Latin America

in millions of €

	2013	2014	2015	2016	Delta
<b>Consolidated companies</b>					
Sales	645	631	712	682	-4%
EBIT	44	34	45	67	47%
EBIT-underlying	44	26	46	67	45%
Depreciation	19	17	24	22	-7%
Impairment losses	-	-	-	-	-
Negative goodwill	-	-11	-	-	-
EBITDA	64	40	69	88	27%
Segment assets	407	620	509	464	-9%
Segment liabilities	76	112	110	118	7%
Weighted average capital employed	357	388	414	403	-3%
Capital expenditure (PP&E)	18	32	18	14	-22%
Capital expenditure (intangibles)	-	2	-	1	-
Employees as at 31 December (FTE**)	4 006	4 747	4 003	3 853	-4%

### Ratios (consolidated)

EBITDA-underlying margin (%)	9.9	6.8	9.6	13.0
EBIT-underlying margin (%)	6.8	4.1	6.5	9.8
ROCE (%)	12.3	8.8	11.1	16.6

### Joint ventures and associates

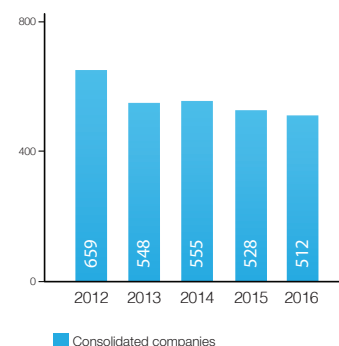
Sales	889	791	688	638	-7%
Group's share in the net result	30	26	24	25	5%
Capital expenditure (PP&E)	13	27	22	12	-46%
Employees as at 31 December (FTE**)	3 784	3 504	3 371	3 291	-2%
Equity share	145	145	114	147	28%

### Total

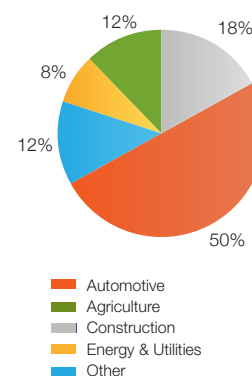
Combined sales	1 533	1 422	1 400	1 320	-6%
Capital expenditure (PP&E)	31	59	40	26	-35%
Employees as at 31 December (FTE**)	7 790	8 251	7 374	7 144	-3%

## Sales

in millions of €

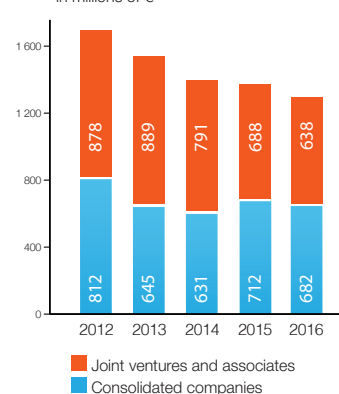


## Sales by sector

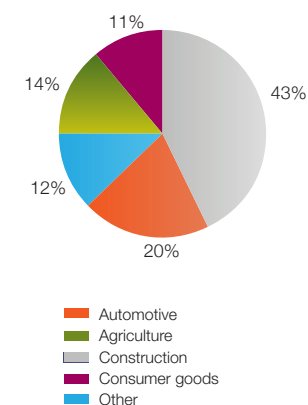


## Sales

in millions of €



## Sales by sector



## BBRG

in millions of €

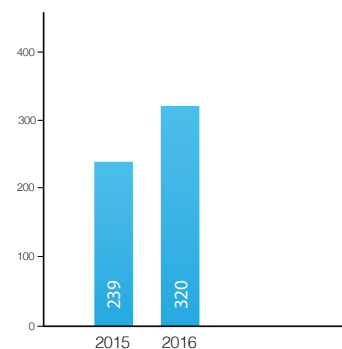
	2015	2016	Delta
<b>Consolidated companies</b>			
Sales	239	320	34%
EBIT	29	-9	-130%
EBIT - Underlying	29	13	-55%
Depreciation	14	22	53%
Impairment losses	-	-	-
EBITDA	43	13	-70%
Segment assets	278	613	120%
Segment liabilities	34	92	167%
Weighted average capital employed	234	385	65%
Capital expenditure (PP&E)	26	14	-47%
Capital expenditure (intangibles)	-	-	-
Employees as at 31 December (FTE**)	1 251	2 494	99%

**Ratios**

EBITDA-underlying margin (%)	18.2	10.8
EBIT-underlying margin (%)	12.3	4.1
ROCE (%)	12.3	-2.3

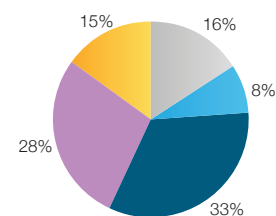
## Sales

in millions of €



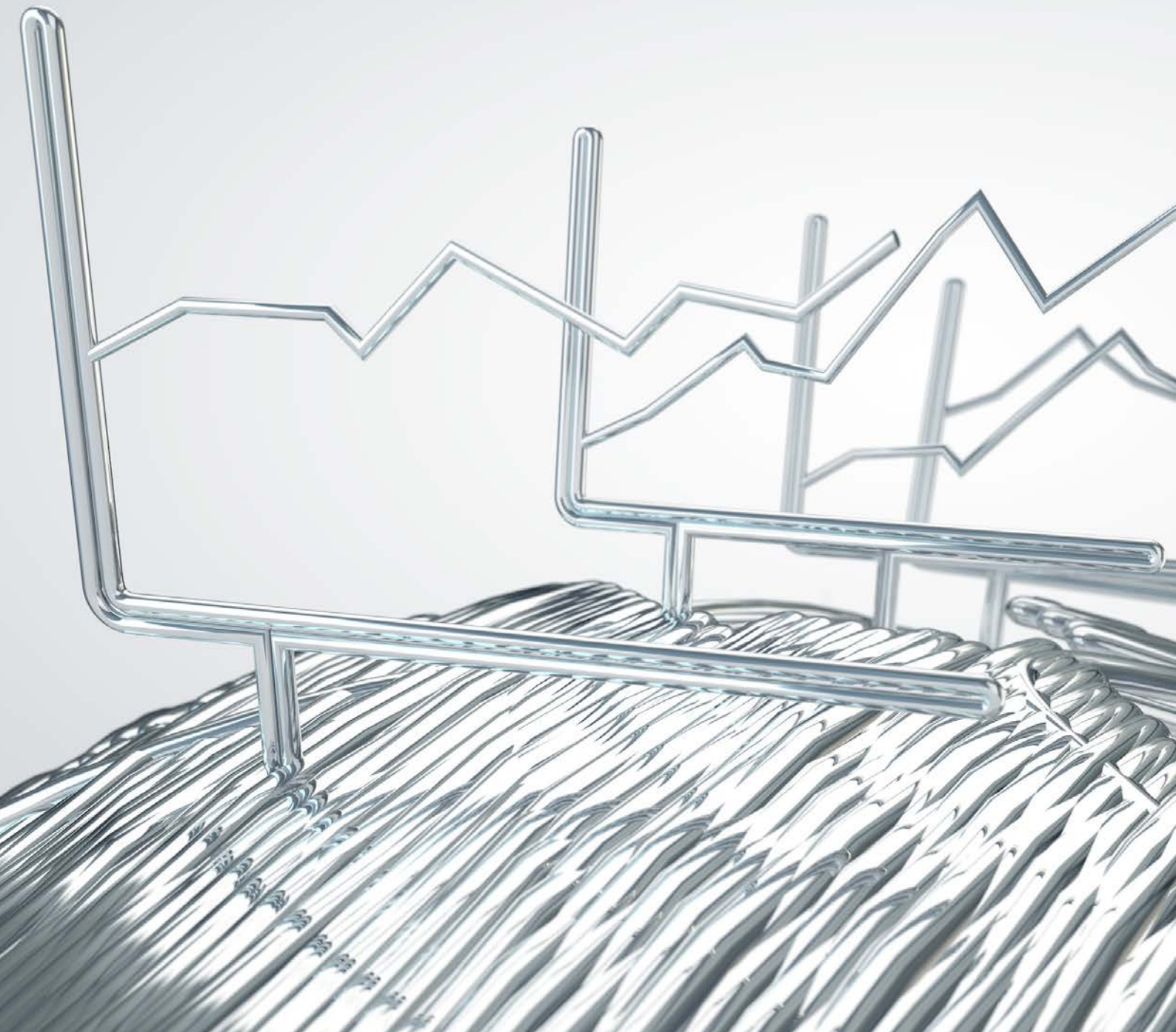
■ Consolidated companies

## Sales by sector



■ Equipment  
 ■ Energy & Utilities  
 ■ Construction  
 ■ Basic Materials  
 ■ Other

# The Bekaert share



## Key figures per share

### NV Bekaert SA

	2015	2016
Number of shares as at 31 December	60 125 525	60 347 525
Average number of shares	55 841 843	56 263 172
Average daily traded volume	120 991	123 268

### NV Bekaert SA

in millions €	2015	2016
Annual turnover on stock exchange	804	1 147
Average daily turnover on stock exchange	3.1	4.5
Free float	56.7%	59.2%
Velocity (band adjusted)	86%	88%
Market capitalization as at 31 December	1 707	2 322

### Per share

in €	2015	2016
EBITDA	7.91	8.56
EBIT	3.93	4.61
EPS	1.82	1.87
Sales	65.74	66.03
Book value	22.99	24.31
Book value adjusted ***	24.74	25.98
Gross dividend *	0.9000	1.1000
Net dividend **	0.6570	0.7700

On 22 February 2017 Bekaert's had a market capitalization of 2.5 billion and a free float market capitalization of 1.5 billion.

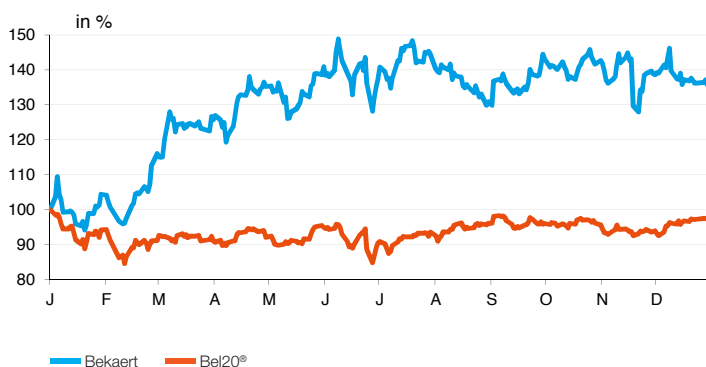
The free float was 59.155% and the free float band 60%.

At 31 December 2016 the annual velocity was 52.64% and the weight was 0.8%.

### Valorization

in €	2015	2016
Price as at 31 December	28.39	38.49
Price (average)	26.12	37.07
Price-earnings as at 31 December	15.6	20.6
Price on book value	1.2	1.6
Dividend yield	3.2%	2.9%
Dividend yield (average)	3.4%	3.0%
Dividend pay-out	49.5%	59.0%

### Relative performance compared to Euronext BEL20® index



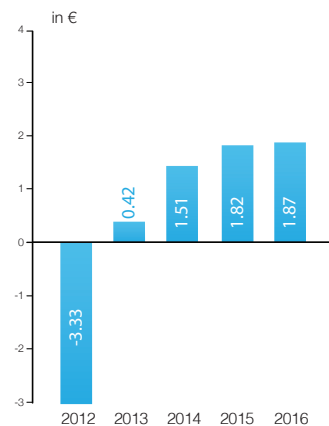
— Bekaert — Bel20®

\* The dividend is subject to approval by the General Meeting of Shareholders 2017.

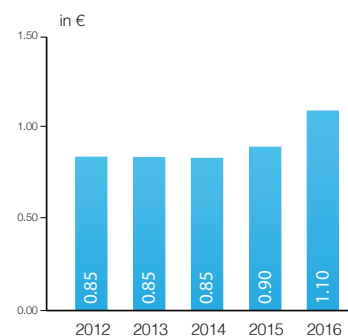
\*\* Subject to the applicable tax legislation.

\*\*\* Denominator excluding treasury shares

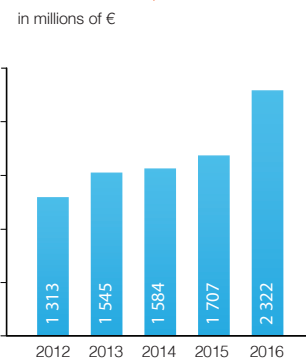
### EPS



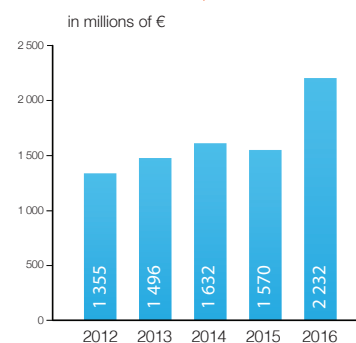
### Gross dividend\*



### Market capitalization 31/12



### Market capitalization average



## Fact sheet

Bekaert shares are listed on the stock exchange of Euronext® Brussels (stock code BEKB) and were first listed in December 1972. Bekaert shares have no par value.

Number of shares (not stock-split adjusted)	2012	2013	2014	2015	2016
Number of shares as at 31/12	60 000 942	60 063 871	60 111 405	60 125 525	60 347 525
Number of shares: weighted average	59 058 520	58 519 782	57 599 873	55 841 843	56 263 172
Number of shares: diluted average	59 151 787	58 699 429	58 876 312	56 060 677	56 886 582
Average daily traded volume	218 850	126 923	82 813	120 991	123 268

## Financial instruments

BRUSSELS	Euronext®	Continuous
Share	ISIN	BE0974258874 BEKB
Bond convertible 2016-2018	ISIN	BE6286986284
LUXEMBOURG		
Bond 2010-2021	ISIN	BE6213295577
Bond 2011-2019	ISIN	BE6228573091
Bond 2013-2020	ISIN	BE0002206721

## Indices

Euronext BEL20®	EURO STOXX TMI General Industrials	STOXX Europe TMI General Industrials
Euronext Next150	EURO STOXX TMI Industrial Goods & Services	STOXX Europe TMI Industrial Goods & Services
Euronext Industrials	EURO STOXX TMI Industrials	STOXX Europe TMI Industrials
Euronext Belgian All shares	EURO STOXX TMI Value	STOXX Europe TMI Value
Euronext Belgian Continuous	EURO STOXX TMI Value Small	STOXX Europe TMI Value Small
Euronext Engineering Machinery	EURO STOXX Total Market	STOXX Europe Total Market
Viam21	EURO STOXX Total Market Small	STOXX Europe Total Market Small
DJ Stoxx TMI Ex UK	STOXX All Europe Total Market	STOXX Europe ex UK TMI Industrial Goods & Services
DJ Stoxx TMI Euro	STOXX Belgium Total Market	STOXX Europe ex UK Total Market
IN.flanders®	STOXX Developed Markets Total Market	STOXX Europe ex UK Total Market Small
Kemper/SNS Smaller Europe SRI	STOXX Developed Markets Total Market Small	STOXX Global Total Market
Ethibel Excellence Index®	STOXX Developed and Emerging Markets Total Market	STOXX True Exposure Developed Markets 25%
STOXX True Exposure Developed	STOXX True Exposure Developed Markets ex USA 25%	STOXX True Exposure Developed Markets ex USA 50%

## Sector classification

ICB Diversified Industrials 2727

## Historical review of figures per share\*

### Share data

in €	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
EBITDA	4.97	6.97	6.51	12.23	8.43	4.64	5.08	5.94	7.91	8.56
Operating result (EBIT)	2.90	3.56	3.92	9.02	4.91	-0.85	2.35	2.97	3.93	4.61
EPS	2.54	2.94	2.56	6.21	3.27	-3.33	0.42	1.51	1.82	1.87
EPS growth	15%	16%	-13%	142%	-47%	N.A.	N.A.	260%	20%	3%
Sales	36.16	45.01	41.16	55.06	56.67	58.60	54.44	55.83	65.74	66.03
Book value	18.46	19.05	21.59	26.90	28.24	23.71	22.41	22.74	22.99	24.31
Book value adjusted **	-	19.10	21.63	27.34	28.69	24.08	23.05	24.48	24.74	25.98

### Valuation data

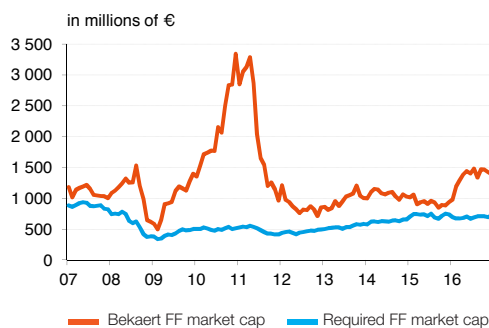
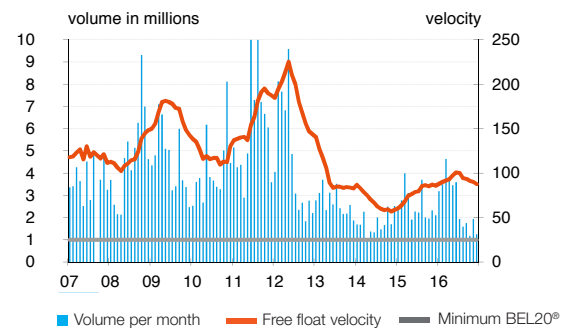
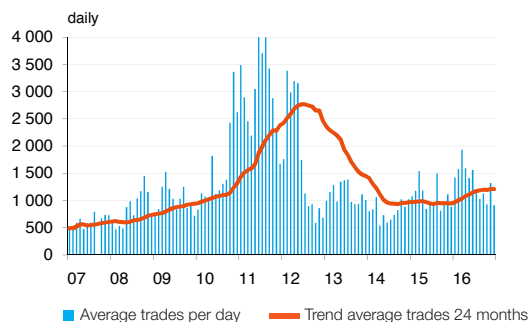
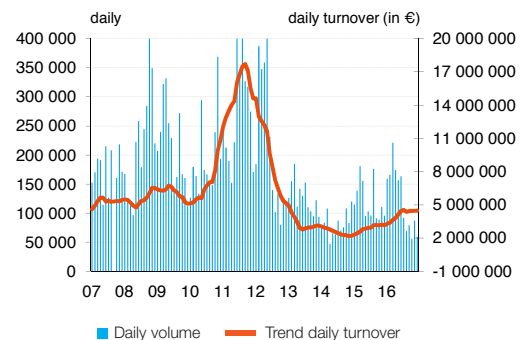
in €	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Price as at 31 December	30.667	16.107	36.167	85.900	24.785	21.875	25.720	26.345	28.385	38.485
Price - earnings as at 31/12	12	5	14	14	8	-7	61	17	16	21
Price - earnings (average)	13	10	10	9	17	-7	59	18	14	20
Price - earnings high	15	14	14	14	27	-10	74	20	16	23
Price - earnings low	11	5	5	5	7	-5	48	14	12	14
Price on book value	1.66	0.85	1.67	3.19	0.88	0.92	1.15	1.16	1.23	1.58
Price on sales	0.85	0.36	0.88	1.56	0.44	0.37	0.47	0.47	0.43	0.58

\* All indicators per share before 2010 are stock split-adjusted.

\*\* Denominator excluding treasury shares.

**Share listing\***

in €	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Price as at 31 December	30.667	16.107	36.167	85.900	24.785	21.875	25.720	26.345	28.385	38.485
Price high	37.967	40.413	36.467	86.960	87.980	33.500	31.110	30.195	30.000	42.450
Price low	27.633	14.567	12.417	32.867	23.500	17.210	20.010	21.900	22.580	26.560
Price average closing	32.730	29.510	25.145	53.819	54.694	22.592	24.926	27.155	26.124	37.065
Daily volume	172 290	223 140	215 601	195 856	284 289	218 850	126 923	82 813	120 991	123 268
Daily turnover (in millions of €)	5.4	6.4	5.0	10.9	14.5	5.0	3.1	2.1	3.1	4.5
Annual turnover (in millions of €)	1 433	1 652	1 310	2 833	3 774	1 313	796	527	804	1 147
Velocity (% , annual)	72	96	93	85	122	93	54	35	52	53
Velocity (% , adjusted free float)	111	148	143	130	188	144	90	59	86	88
Free float (%)	61.7	60.6	60.5	60.2	60.9	61.0	59.9	55.7	56.7	59.2

**Free float market capitalization****Free float velocity****Trades per day****Liquidity****Traded volumes**

The average daily trading volume was about 123 000 shares in 2016, an increase by 1.9%. The volume peaked on 26 February, when 578 329 shares were handled.

**Market capitalization**

in millions of €	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Capitalization as at 31 December	1 824	956	2 152	5 144	1 487	1 313	1 545	1 584	1 707	2 322
Capitalization average	1 968	1 746	1 489	3 189	3 278	1 355	1 496	1 632	1 570	2 232
Capitalization – high	2 264	2 396	2 170	5 207	5 277	2 010	1 867	1 814	1 803	2 560
Capitalization – low	1 648	865	737	1 968	1 407	1 032	1 201	1 316	1 357	1 597
Capitalization free float (band adjusted)	1 186	621	1 399	3 344	966	853	927	950	1 024	1 393

\* All indicators per share before 2010 are stock split-adjusted.

# Dividends

## Policy on profit appropriation

It is the policy of the Board of Directors to propose a profit appropriation to the General Meeting of Shareholders which, insofar as the profit permits, provides a stable or growing dividend while maintaining an adequate level of cash flow in the company for investment and self-financing in order to support growth. In practice, this means that the company seeks to maintain a pay-out ratio of around 40% of the result for the period attributable to the Group over the longer term.

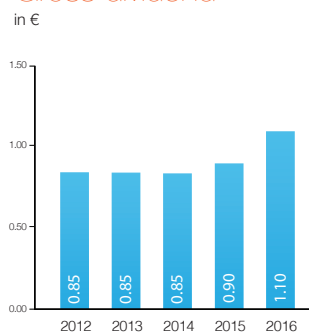
## Profit appropriation

The Board of Directors will propose that the General Meeting of Shareholders to be held on 10 May 2017 approve the distribution of a gross dividend of € 1.10 per share.

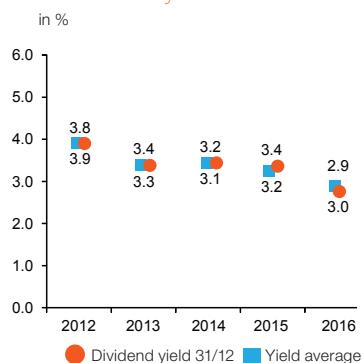
in €	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
<b>Per share*</b>										
Intermediate/interim dividend				0.667	0.670					
Dividend without intermediate/interim div.	0.92	0.93	0.98	1.000	0.500	0.850	0.850	0.850	0.900	1.100
Total gross dividend	0.92	0.93	0.98	1.667	1.170	0.850	0.850	0.850	0.900	1.100
Net dividend	0.69	0.70	0.74	1.250	0.878	0.638	0.638	0.638	0.657	0.770
Coupon number	9	10	11	12-1	2-3	4	5	6	7	8

in %	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
<b>Valuation</b>										
Dividend yield	3.0	5.8	2.7	1.9	4.7	3.9	3.3	3.2	3.2	2.9
Dividend yield (average)	2.8	3.2	3.9	3.1	2.1	3.8	3.4	3.1	3.4	3.0
Dividend pay-out ratio	36.2	31.7	38.2	26.9	35.8	N.A.	202	54.4	49.5	59.0
Dividend growth	10.4	1.4	5.0	70.1	-29.8	-27.4	-	-	5.9	22.2

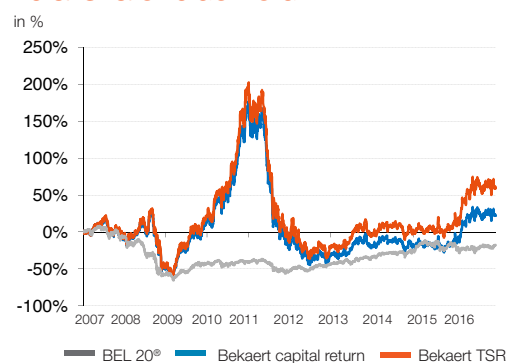
## Gross dividend\*\*



## Dividend yield



## Total shareholder return



# Share buy-back

In addition to 4 248 710 treasury shares held as of 31 December 2015, Bekaert purchased 28 785 own shares in 2016. 392 049 shares were delivered in connection with share-based payment plans in 2016, and the remaining 3 885 446 shares are held as treasury shares as of 31 December 2016.

More information on share-based payment plans is available in note '6.12. Ordinary shares, treasury shares, subscription rights, share options and performance shares' of the Financial Review and in the 'Corporate Governance-shares' section of the of the Annual Report 2016.

\* All indicators per share before 2010 are stock split-adjusted.  
 \*\* The dividend is subject to approval by the General Meeting of Shareholders 2017.

## Shareholder structure

### Historical review of issued shares

in %	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Principal shareholdings	38.3	39.11	39.0	38.1	38.3	38.1	38.2	38.2	36.2	34.4
Treasury shares							2.8	7.1	7.0	6.4
Unidentified	19.6	15.1	12.0	5.1	22.0	27.4	3.3	4.4	1.0	7.8
Retail & private banking							24.8	19.9	26.0	18.0
Institutionals	42.1	45.8	49.0	56.8	39.7	34.5	30.9	30.4	29.8	33.3
of which Belgian institutions	20	18	10	11	5	5	39	29	23	22
of which international institutions	80	82	90	89	95	95	61	71	77	78

### Interests in share capital

In connection with the entry into force of the Act of 2 May 2007 on the disclosure of significant participations (the Transparency Act), NV Bekaert SA has in its Articles of Association set the thresholds of 3% and 7.50% in addition to the legal thresholds of 5% and each multiple of 5%. An overview of the relevant notifications is presented hereafter. On 31 December 2016 the total number of securities conferring voting rights was 60 347 525.

	Holders of voting rights	Denominator	Number of voting rights	Percentage of voting rights
Notification of 16 February 2016	Stichting Administratiekantoor Bekaert	60 125 525	21 773 265	36.21%
Notification of 23 March 2016	Kiltearn Partners LLP	60 125 525	1 714 240	2.85%
Notification of 18 October 2016	Norges Bank	60 315 513	1 822 211	3.02%
Notification of 1 November 2016	Norges Bank	60 315 513	1 755 553	2.91%
Notification of 10 November 2016	Norges Bank	60 315 513	1 810 260	3.00%
	Norges Bank		1 775 759	2.94%
Notification of 22 November 2016	Norges Bank	60 315 513	1 864 660	3.09%
Notification of 25 November 2016	Norges Bank	60 315 513	1 718 780	2.85%
Notification of 13 March 2017	Norges Bank	60 347 525	1 812 832	3.00%

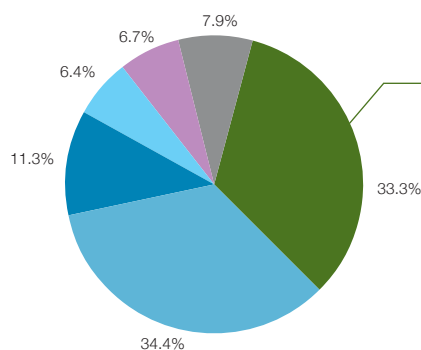
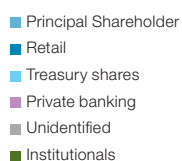
The Stichting Administratiekantoor Bekaert held 20 763 752 voting rights, or 34.41% of the total number of voting rights at 31 December. Stichting Administratiekantoor Bekaert is not controlled.

### Registered shares

Of the total number of shares 207 619 were in registered form as at 31 December 2016. 60 139 906 share were dematerialized at Euroclear Belgium. Shareholders wishing to convert their shares should contact their financial institution. Bekaert's legal department is available by telephone (+32 56 230536) or by e-mail (registered.shares@bekaert.com) to answer any questions in this respect.

### Shareholdings

in %



#### Institutionals:

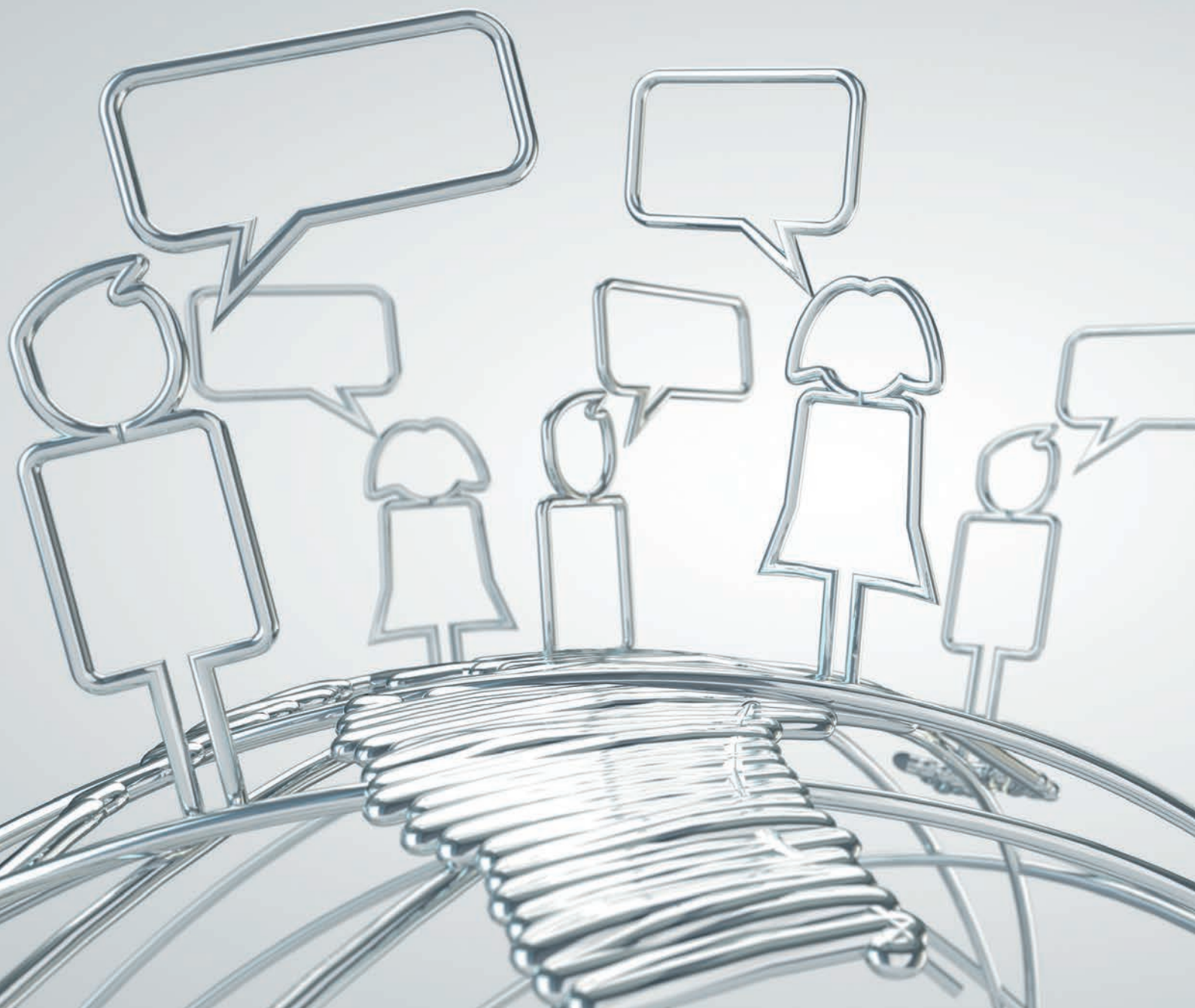
- 7% Europe (excl. Belgium, Switzerland, UK, Ireland, Scotland)
- 7% Belgium
- 2% Switzerland
- 5% UK, Ireland, Scotland
- 12% USA & Canada



## Historical review of issued shares

Year	Numbers of shares			Transaction	Capital in millions of €
	31 December	Weighted average	Diluted average		
2016	60 347 525	56 263 172	56 886 582	listing of 222 000 new shares	177.6
2015	60 125 525	55 841 843	56 060 677	listing of 14 120 new shares	177.0
2014	60 111 405	57 599 873	58 876 312	listing of 47 534 new shares	176.9
2013	60 063 871	58 519 782	58 699 429	listing of 62 929 new shares	176.8
2012	60 000 942	59 058 520	59 151 787	listing of 24 744 new shares	176.6
2011	59 976 198	58 933 624	59 328 750	listing of 91 225 new shares	176.5
2010	59 884 973	59 249 600	59 558 664	listing of 101 272 new shares before split 10 November 2010: share split 3:1 listing of 77 750 new shares after split	176.2
2009	19 834 469	19 740 206	19 785 310	listing of 50 844 new shares	175.1
2008	19 783 625	19 718 641	19 796 210	161 000 shares repurchased and cancelled listing of 113 625 new shares	174.7
2007	19 831 000	20 039 098	20 169 889	Conversion of 41 866 subscription rights 1 157 645 shares repurchased and cancelled	173.7
2006	20 946 779	21 491 565	21 596 843	Conversion of 44 350 subscription rights 627 766 shares repurchased and cancelled	173.3
2005	21 530 195	21 633 346	21 707 875	Conversion of 233 040 subscription rights 576 550 shares repurchased and cancelled	172.9
2004	21 873 705	21 920 662	21 954 841	Conversion of 23 705 subscription rights 220 300 shares repurchased and cancelled	171.0
2003	22 070 300	22 111 807	22 111 890	51 330 shares repurchased and cancelled	170.0
2002	22 121 630	22 149 092	22 163 985	35 744 shares repurchased and cancelled	170.0
2001	22 157 374	22 250 160	22 250 160	143 514 shares repurchased and cancelled	170.0
2000	22 300 888	22 394 049	22 394 049	156 432 shares repurchased and cancelled	170.0
1999	22 457 320			Capitalization of reserves and conversion into euros. Conversion of VVPR shares into ordinary shares, issue of VVPR strips and a 10-for-1 share split	170.0
1994				AFV shares redesignated VVPR shares	
1988	2 245 732			Capitalization of reserves	167.3
1983	2 245 732			Issue of 355 104 new shares subject to reduced withholding tax ('AFV shares')	99.2
1982	1 890 628			Conversion of 129 656 convertible bonds	81.3
1980	1 760 972			Conversion of 2 659 convertible bonds	75.7
1979	1 758 313			Conversion of 117 608 convertible bonds	75.6
1978	1 640 705			Conversion of 25 795 convertible bonds	70.5
1976	1 614 910			Conversion of 245 convertible bonds	69.4
1975	1 614 665			Conversion of 265 convertible bonds	69.4
1972	1 614 400			11 December 1972: listing on Brussels stock exchange 2-for-1 share split	69.4
1970	807 200			Capital increase due to contribution in cash of BEF 70 000 000 under pre-emptive right and capitalization of reserves of BEF 1 106 400 000 without share issue	69.4
1969	787 200			Conversion to public limited company (N.V.) and 16-for-1 share split	40.2
1965	49 200			Capitalization of reserves and increase in nominal value of shares to BEF 33 000 Merger with N.V. Bekaert Steelcord	40.2
1952	48 000			Capitalization of reserves and increase in nominal value of shares to BEF 10 000	11.9
1941	48 000			Capital increase due to contribution in cash and in kind and capitalization of reserves	11.9
1935				Conversion to private limited company (P.V.B.A.)	
1932	15 005			Merger with S.C. Espérance, Fontaine-L'Evêque	0.4
1929	15 000			Capital increase due to capitalization of reserves and contribution in cash	0.4
1924	300			Formation of public limited company (N.V.)	0.1
1880				Foundation of family company	

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## Investor relations

Bekaert is committed to provide its shareholders with transparent financial information.

### Meetings

To improve insight into Bekaert as an investment opportunity, we organize meetings with financial analysts and individual and institutional investors.

At these meetings, which are held in various countries around the world, we provide information on our financial results and corporate strategy. Financial experts are invited to join us on field trips.

### Information

For more information on Bekaert, we invite you to visit us at [www.bekaert.com](http://www.bekaert.com).

In the extensive *Investors* section, you will find specific information for shareholders such as the latest financial information, research reports from financial analysts and spreadsheet data on stock prices.

### Annual report

The Group's annual report, the annual accounts of NV Bekaert SA or other information published by the Group, can be found on [www.bekaert.com](http://www.bekaert.com) in the *About us* section.

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## Financial calendar

[www.bekaert.com/financialcalendar](http://www.bekaert.com/financialcalendar)

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