

# Annual Supplier Evaluation Criteria

## Wire Rod

Section	Definition	Limits	Score	Weight
Product performance	The proportion of received goods which were rejected or scrapped during processing compared with the internal target Bekaert set based on last year results. i.e. 100% means that you have exactly reached the target.	< = 100% High performance	1	4
		< = 200% Acceptable performance	0,8	
		< = 300% Moderate performance	0,5	
		< = 500% Poor performance	0,25	
		> 500% Unacceptable performance	0	
The on-time response ratio of acceptable answers of complaints	The proportion of complaints for which we received an acceptable response within the expected response period.	≥ 90% on time	1	6
		≥ 66% on time	0,5	
		≥ 33% on time	0,25	
		< 33% on time	0	
		No complaints or only complaints that can still be answered on time the next year.	N/A	
Complaints performance	Complaints per 1000 tons compared with the internal target Bekaert set based on last year's results. i.e. 100% means that you have exactly reached the target.	≤ 100%	1	10
		101 - 200%	0,8	
		201 - 300%	0,5	
		301 - 500%	0,25	
		> 500%	0	
	Minus point in case a complaint has led to interruption in production.	-5 per complaint leading to serious business damage.	# complaints	
Response attitude for operational tasks	Proportion of PO lines you confirmed.	≥ 95%	1	4
		90% ≤ x < 95%	0,8	
		85% ≤ x < 90%	0,5	
		< 85%	0	
	Service quality incl. the quality of communication, flexibility to changes and contract performance. Assessed by our procurement service center.	Better than average	1	4
		Average	0,8	
		Worse than average	0	
Delivery reliability	Proportion of material delivered within acceptable timeframe i.e. ± 7 days for domestic and regional, +14 days / -7 days for intercontinental.	≥ 95%	1	12
		88% ≤ x < 95%	0,8	
		70% ≤ x < 85%	0,5	
		< 70%	0	

Section	Definition	Limits	Score	Weight
Unplanned costs	Related to situations where additional costs have been incurred that were not foreseen at moment of ordering e.g. premium freight.	No occurrences of unplanned cost or unplanned costs caused by Bekaert	1	2
		Regular occurrences where unplanned costs are not expected by Bekaert but paid back by supplier.	0,5	
		Situations have occurred regularly.	0	
Landed cost level	TCO outcome evaluated according to the regional situation.	Competitive cost	1	18
		Cost within an acceptable	0,9	
		Cost outside of an acceptable range	0,8	
		Uncompetitive cost	0,5	
		Highly uncompetitive cost	0,25	
Commercial advantages	Related to additional advantages such as bank acceptance, consignment stock, longer payment terms than industrial standard, safety stock @ supplier plant, longer guarantee than industrial standard, etc.	More than 1 commercial advantage	1	8
		1 commercial advantage	0,5	
		No commercial advantage	0	
Collaborative attitude	Willingness to work on joint projects or programs, top management meetings, regular technical meetings, regular logistical meetings, regular commercial meetings, long term strategies on innovation, long term strategies on sustainability, 3M rolling forecast, volume rebate schedule. <b>This is assessed by your supplier manager based on the expectations for your current segment.</b>	Exceeded our expectations	1	12
		Met our expectations	0,8	
		Did not meet our expectations	0,25	
		Severely lacking engagement	0	
Supplier audit	Result from supplier audit performed within the past 3 years.	A	1	4
		B	0,8	
		C	0	
		No supplier audit performed in past 3 years	N/A	
Supplier certificate	Score dependent on quality management system certification.	Supplier has IATF16949	1	4
		Supplier has ISO9001	0,8	
		Supplier does not have any quality management system certificate	0	

Section	Definition	Limits	Score	Weight
Sustainability Data transparency	Quality of the upstream scope 3 CO2e-intensity data provided.	Certified supplier data on scope 1, 2 & upstream scope 3	1	4
		Non-certified supplier data on scope 1, 2 & upstream scope 3	0,8	
		Supplier data on scope 1 & 2	0,5	
		No supplier data	0	
	Quality of the recycled content data provided.	Certified data according the Bekaert standard	1	2
		Non-certified data per heat	0,8	
		OR minimum guaranteed per heat or grade		
		Annual data per supplier	0,50	
		None	0	
Sustainability (Ecovadis)	Assessment of suppliers' engagement in Ecovadis and resulting sustainability performance.	Have an Ecovadis medal	1	6
		Ecovadis Score > 45 (<3 years scorecard)	0,8	
		Ecovadis Score < 45 with CAP (<3 years scorecard)	0,5	
		Undergoing first assessment or re-assessment or Ecovadis score <45 without CAP (<1 year scorecard)	0,25	
		Ecovadis scorecard > 3years and not currently undergoing reassessment <b>OR</b> No Ecovadis assessment	0	