Capital Market Event 2009

17 April 2009
Address by Baron Buysse

Chairman of the Board of Directors
Bekaert continues its sustainable profitable growth strategy

No change in strategy, but even more focused in this troubled economic environment

- Focused top line growth
  - Bekaert is well positioned to grow on a global base
  - Growth by further investing in emerging countries
  - Investigate opportunities

- Ensuring profitability
  - Prudent and healthy financial management
  - ROIC > WACC remains key
  - Margin management and a continuous evaluation of all business lines
  - Cash generation and control of working capital are crucial

- Sustained growth
  - Increase investments in technology and innovation
Bekaert continues its sustainable profitable growth strategy

Important Board activities and decisions

- Continuous follow-up of the Bekaert strategy

- Continuation of important investment programs
  - Capital investments 2008: €m 239
  - Set-up and integration of the Bekaert Ideal holding in Latin America
  - Continuation of investments in emerging markets, China in particular

- Adapting international footprint
  - Restructuring in Belgium (Hemiksem, Lanklaar)
  - Confirmation of management judgment calls regarding non-recurring items

- Introduction of a new business segmentation in 2009
  - Major topic of this capital market day

- Speed up reporting: results 2009 available 26 February 2010

- Financials: bond issue of €m 300 and dividend appropriation of € 2.80

- Nomination of a new Board member: Manfred Wennemer
The Board proposed the nomination of Mr. Manfred Wennemer as Director, subject to approval by the General Meeting of Shareholders on 13 May 2009.

Manfred Wennemer was Chief Executive Officer of Continental AG from 2001 until August 2008.

He started his career at Procter & Gamble Schwalbach, Germany. After a short period at Arthur D. Little Wiesbaden, Mr. Wennemer took up several management positions in companies and business units belonging to the Freudenberg Group in Germany, South Africa and North America. In 1994 he moved to the Continental Group where he started as CEO of a ContiTech division in Hannover, Germany.

Manfred Wennemer (°1947) holds a Masters Degree in Mathematics from the University of Münster, Germany and an MBA from INSEAD Fontainebleau, France.
- Investors are looking at international businesses with cash-flows which support dividends even in a recessionary scenario.

- Some investors are looking for a steady income stream, equity income funds buy shares in companies that are expected to pay a reliable dividend.

- Highest number of companies suspending dividend pay-out in 50 years.

- Dividend pay-out is a signal of trust for investors.

In the light of the company’s strong performance in 2008 and its confidence in the future, the Board will propose a gross dividend of €2.80 at the next General Meeting of Shareholders.
Dividend proposal 2008 - 2009

- Dividend yield 31/12
- Dividend yield average
- Dividend yield equity value

Graph showing dividend yield trends from 1995 to 2008 with peaks in 2008.
- Highly unusual year

- Good results 2007, basis of a rise in share price in 1H08, peak of € 109 in May.

- Excellent results 1H08, historic high of €121 in September.

- Credit crisis followed by a huge slow-down in the real economy, share price plummet and traded at € 48 in December, well below equity value.

- Bekaert confirmed its membership in the BEL20.
Bekaert share

![Graph showing the share price of Bekaert compared to the Bel20 index from January to April 2009. The graph indicates a decline in share price over the period.]
The spread of the daily high and low of the Bekaert share increases in difficult economic times.
Bekaert share recovers from the cardiac arrest ….

Euro per share

- Sales per share
- Share Price
- Equity per share

- ROIC > WACC
- Growth emerging countries
- Innovation product mix

IFRS (Pensions), Unisolar, $/euro September 11

Crisis
Bekaert share target price

In euro

2002 2003 2004 2005 2006 2007 2008 2009

Target Share price
### Internationalized shareholder structure

<table>
<thead>
<tr>
<th></th>
<th>2002</th>
<th>2008</th>
</tr>
</thead>
<tbody>
<tr>
<td>Principal shareholder</td>
<td>40.1%</td>
<td>39.1%</td>
</tr>
<tr>
<td>Institutional shareholdings</td>
<td>15.1%</td>
<td>44.2%</td>
</tr>
<tr>
<td>Public (unidentified)</td>
<td>43.9%</td>
<td>16.3%</td>
</tr>
<tr>
<td>Institutional (Belgium)</td>
<td>82%</td>
<td>12%</td>
</tr>
<tr>
<td>Institutional (International)</td>
<td>18%</td>
<td>88%</td>
</tr>
<tr>
<td>Declaration AXA S.A.</td>
<td>-</td>
<td>3.0%</td>
</tr>
</tbody>
</table>

Principal shareholder disclosed holding more than 30% in line with the Act on Public Take Over Bids. AXA declared holding more than 3% in line with the Transparency Act.
Conclusions of a recent Vigeo rating on Bekaert

- **Human resources** high rating
  “Bekaert positively addressed the main human resources challenges such as labor relations, even in countries with restrictive legislation; health and safety, etc.”

- **Environment** high rating
  “Bekaert has taken up all environmental challenges, based on ISO 14001 principles.”

- **Business Behavior** high rating
  “Bekaert has addressed most of the issues at stake and product safety is ensured via ISO9001 certifications”

- **Corporate Governance** average rating
  “Bekaert Board and Committees seem solid, but low level of independence is a concern”

- **Community Involvement** average rating
  “Promotion of social and economic development is ensured via local initiatives.”

- **Human Rights** highest rating
  "As one of the few companies Bekaert is mentioning the development of measures to promote diversity.”
Address by Bert De Graeve, CEO

Strategy review and Business update
2008 Troubled economic waters

2008 was characterized by the impact of the credit crisis….

- The deterioration of the housing market started in the summer 2007 in the US
- Mortgages as CDO’s appear to be worthless and lead to write-downs
- Banks with a too low equity fail or are nationalized
- The financial crisis spreads over the world and impacts the real economy
- Fear for deflation and global recession
- Financing becomes difficult and expensive, increasing (temporary) unemployment, plant closures, etc.
- The financial structure becomes crucial and companies switch to “survival mode”
- The economic activities decrease fast and emerging markets come under stress

Market value: a lot of wealth evaporated …..
Highlights Bekaert performance 2008

Vigorous sales growth record results and continuing high dividend

+ 59% : EPS before non-recurring : € 13.08 compared with €8.22
+ 58% : EBIT before non-recurring of € 294 million
+ 38% : EBITDA of € 412 million
+ 23% : Consolidated sales of €2.66 billion
+ 17% : Combined sales of €4.0 billion
+ 16% : EPS €8.33 compared with €7.63

Dividend of € 2.80 per share, dividend yield of 5.8% based Dec 31
Highlights 2008

- **Expansion, acquisitions and joint ventures**
  - Lipetsk (Russia) Greenfield operation
  - Beksa (Turkey) Full ownership
  - J.V. with Ansteel Strategic collaboration
  - Holding Latin America Strategic positioning in northern Latin America

- **Restructuring, impairments, provisions and write-downs**
  - Lanklaar (Belgium) Restructuring steel cord activities
  - Waregem (Belgium) Restructuring steel cord activities
  - Hemiksem (Belgium) Restructuring advanced wire activities
  - Stainless, burner systems, carding Impairments on goodwill and assets
  - Receivables Increased provision
  - Inventories Exceptional write down

- **Other**
  - High capital investment program of €m239
  - January 2008: 5-year retail bond of €m 100 (2008 – 2013)
  - Dividend of 2.80 euro
  - Bekaert share reaches a historic high of € 121.24 in September
  - Renovated visitors center and website
# Bekaert at a glance: a strong financial structure

<table>
<thead>
<tr>
<th></th>
<th>L/T guidance</th>
<th>2008</th>
<th>2007</th>
<th>2006</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Growth</strong></td>
<td>GDP +</td>
<td>22.5%</td>
<td>8.2%</td>
<td>5.0%</td>
</tr>
<tr>
<td><strong>ROIC &gt; WACC</strong></td>
<td>&gt;</td>
<td>13.0 &gt; 8.7</td>
<td>11.1 &gt; 8.3</td>
<td>10.3 &gt; 8.0</td>
</tr>
<tr>
<td><strong>Cash flow generation</strong></td>
<td>15%</td>
<td>15.5%</td>
<td>14%</td>
<td>13%</td>
</tr>
<tr>
<td><strong>EBIT</strong></td>
<td>7% - 9%</td>
<td>7.9%</td>
<td>8.0%</td>
<td>7.3%</td>
</tr>
<tr>
<td><strong>Recurring EBIT</strong></td>
<td></td>
<td>11.1%</td>
<td>8.6%</td>
<td>8.1%</td>
</tr>
<tr>
<td><strong>Working capital</strong></td>
<td>20%</td>
<td>22%</td>
<td>22%</td>
<td>22%</td>
</tr>
<tr>
<td><strong>Dividend pay out</strong></td>
<td>40%</td>
<td>32%</td>
<td>36%</td>
<td>36%</td>
</tr>
<tr>
<td><strong>Tax</strong></td>
<td>25%</td>
<td>16%</td>
<td>14%</td>
<td>16%</td>
</tr>
<tr>
<td><strong>Debt</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Financial autonomy</td>
<td>40%</td>
<td>44%</td>
<td>50%</td>
<td>51%</td>
</tr>
<tr>
<td>Gearing</td>
<td>50%</td>
<td>54%</td>
<td>39%</td>
<td>33%</td>
</tr>
<tr>
<td>Financing</td>
<td>&lt;2</td>
<td>1.5</td>
<td>1.5</td>
<td>1.4</td>
</tr>
</tbody>
</table>
Bekaert at a glance: shareholder value creation

Shareholder value: ROIC - WACC

in %

[Chart showing shareholder value, WACC, and RoIC from 1991 to 2008]

- Shareholder value
- WACC
- RoIC
Bekaert continues its sustainable profitable growth strategy

- **No panic, continue the strategic direction**
  - Growth markets assure the future growth

- **Items of strategic importance:**
  - Geographical mix: coverage with a strong presence in emerging markets
  - Product mix: growing portfolio of product innovations

- **Protect volumes and watch market opportunities**

- **Financial operational excellence:**
  - Keep a strong balance sheet
  - Focused cash flow management
  - Control working capital
Bekaert continues its sustainable profitable growth strategy

- **China**
  - Optimize the actual industrial base
  - Optimize operational excellence after the recent fast growth
  - Closely follow up on the demand resulting from the government programs
  - Keep investing in advanced wire products and in technology

- **Latin America**
  - Watch operational excellence
  - Watch market opportunities
  - Integration of the Bekaert Ideal holding, keep growing in a profitable way

- **Mature markets**
  - Industrial footprint and strategic presence considerations
  - Be ready for market opportunities (e.g. acquisitions, selected asset deals)
Bekaert strategy: contribution of emerging markets in global growth

Note: GDP weights are based on 2008 levels of GDP at 1990 PPPs obtained from Angus Maddison, University of Groningen, with adjustment for China.

Source: The Conference Board Total Economy Database, OECD, IMF, Worldbank
Business update: markets

Regional overview

Europe
- Visibility extremely low
- Increasing competition
- 2009 remains difficult
- Economic engine did not start yet

Russia
- Investment program in line with market evolution
- Remains a strategic presence

**PMI index**

**PMI:** An indicator of the economic health of the manufacturing sector based on five major indicators: new orders, inventory levels, production, supplier deliveries and the employment environment. Source: Markit Economics

*BEKAERT*

better together
Regional overview

- **North America**
  - Thanks to previous restructuring programs: not too bad
  - Decreasing importance in total sales
  - Geopolitical and strategic considerations defend our presence
  - Stimulus package “Buy America” (power grid, roads and bridges)

- **Latin America**
  - Growth continues, but at a lower rate
  - Difficult start for Brazil, decreasing export revenues
  - Government recovery plans
  - Start of Bekaert Ideal holding in northern Latin America
Regional overview

- **China**
  - Recovering activity level after Chinese New Year
  - Some regions keep growing double digit, others have major difficulties due to export position
  - Expected growth in China: 6 – 8 %, based on “Go West” program
  - Bekaert accelerates investments in Chongqing

- **South East Asia**
  - India as slow mover, very bureaucratic
  - Indonesia and all neighboring countries will resume nicely
- **Cash flow generation**
  - Control capital investments
  - Cost control
Business update: priorities 2009

- **Working capital**
  - Lower inventories
  - Receivables are a challenge

![Graph showing average working capital on sales and target working capital over years 1992 to 2008. The graph includes data points for various regions including SC China, Latin America, Wire Europe, and Wire N. America.]
Business update: priorities 2009

- **Capital investments**
  - Estimated range of €m 150-175

- **Depreciation and amortization**
  - Estimated around €m 150

- **Share buy back**
  - Not material
- **Debt management**
  - Balanced financing
    (short / long; financial instruments)
  - No covenants
Historical debt evolution

Net consolidated debt + Working capital + Quarterly sales

mio euro

dec/03 jun/04 dec/04 jun/05 dec/05 jun/06 dec/06 jun/07 dec/07 june/08 dec/08
Business update: priorities 2009

- Cost control
  - Decrease SG&A (as % of sales)
  - Increase R&D investments
  - Decreasing staff costs
  - Energy savings and cost control on all levels
Business update: presence in different market sectors

- Mechanical engineering: 7%
- Consumer: 9%
- Agri: 9%
- Utilities: 16%
- Basic materials: 5%
- Automotive: 31%
- Construction: 23%
- Growth driver
- Project and infrastructure related

Growth driver: 75% replacement market
Automotive

A balanced growth driven portfolio

- Mainly a replacement market (75 %)
- Drivers of replacement market: mobility and GDP
  Mobility means more, faster, safer, further, etc
- OEM market is driven by cost competitiveness and new functionalities

Steel cord and bead wire
Windshield wiper blade wire
Suspension spring wire
Clutch spring wire
Steering wheel armature
Diamond-like coatings on engine components
Diesel particulate filter media
Construction

Continuously driven by growth markets

- Dramix fibers and Bezinal wires are typical examples of building material with advanced properties, used in more mature markets
- Traditional products like mesh, nails, fasteners, PC strand, welding wire, etc. are typical products for emerging markets
- Markets shift slowly

Dramix® steel fibers  Bekaert Mesh Track Cable wire for bridges  Armex
Environment-friendly gas burner  Window film  Elevator belt
Utilities

Fast grower

- The renewable element is becoming key
- Photovoltaic is playing an important part
- Specific applications for wind energy (timing belt), oil extraction (flex pipe)
- Bekaert reaps the rewards from its technology strengths: coatings, mechanical strength, profiling, adhesion, heat treatment, etc.)
Another way to look at Bekaert growth

Drivers for exponential growth 30%
- Mobility 9%
- Sufficient and clean resources 9%
- Advanced properties 9%

Safety and security 3%
- Growth by continuous improvement 70%
- Combined sales € 4.0 billion
Another way to look at Bekaert growth

Combined sales
€ 4.0 billion

Continuous improvement

Growth opportunities
Business outlook

2009 is characterized by low visibility with some light in the tunnel….

- Short-term visibility on market developments remains extremely limited

- Bekaert does not expect the current activity slowdown to last on a company-wide scale.

- The company’s proven resilience now shows in its flexibility:
  • to optimally manage production capacity
  • capital spending in line with demand
  • to limit working capital and cost levels accordingly.

- Bekaert will closely monitor market developments and customer requirements, so advantage can be taken of opportunities the moment they arise.
2008 was a highly unusual year

2008 is not a reference ....
Outlook: raw material prices

Trend index of the global long steel products
Wire rod is for Bekaert about 42% of the cost of sales
Still negative inventory adjustments (FIFO) in 1H09

Index long steel products
Quarterly sales

in thousand euro

2005 2009

Total combined sales
Consolidated Sales
Joint venture sales
Consolidated sales Q1 09: to consider

What to consider when comparing Q1 09 with Q4 09
(Q1 sales 2008 amounted to €m 593)

- Wire rod price decrease of 25 % = €m 65
- The consolidation of Bekaert Ideal holding for about €m 35 per quarter could partially compensate the further reduction in activity level in Q1 versus Q4 2008
- Currency movements are expected to be positive
## Financial market consensus 2009

<table>
<thead>
<tr>
<th></th>
<th>2009</th>
<th>low</th>
<th>high</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sales</td>
<td>2,499</td>
<td>2,406</td>
<td>2,692</td>
</tr>
<tr>
<td>Sales growth</td>
<td>-6.1%</td>
<td>-9.6%</td>
<td>+1.1%</td>
</tr>
<tr>
<td>EBIT before non-recurring</td>
<td>193</td>
<td>140</td>
<td>221</td>
</tr>
<tr>
<td>EBIT</td>
<td>176</td>
<td>125</td>
<td>206</td>
</tr>
<tr>
<td>EBIT margin</td>
<td>7.1%</td>
<td>5.1%</td>
<td>8.4%</td>
</tr>
<tr>
<td>Financial result</td>
<td>-51</td>
<td>-46</td>
<td>-68</td>
</tr>
<tr>
<td>Taxes</td>
<td>-29</td>
<td>-14</td>
<td>-35</td>
</tr>
<tr>
<td>Share in the joint ventures</td>
<td>41</td>
<td>31</td>
<td>48</td>
</tr>
<tr>
<td>Result for the period</td>
<td>138</td>
<td>96</td>
<td>161</td>
</tr>
<tr>
<td>Minority interest</td>
<td>-14</td>
<td>-8</td>
<td>-21</td>
</tr>
<tr>
<td>Net result for the Group</td>
<td>124</td>
<td>85</td>
<td>151</td>
</tr>
<tr>
<td>EPS continuing</td>
<td>6.29</td>
<td>4.33</td>
<td>7.63</td>
</tr>
<tr>
<td>EBITDA</td>
<td>330</td>
<td>291</td>
<td>360</td>
</tr>
</tbody>
</table>

- **1H08:** Positive inventory adjustments and high capacity utilization
- **1H09:** Negative inventory adjustments and lower capacity utilization
- Positive effect of geographical and product mix in 2009
better together

www.bekaert.com
Address by Bruno Humblet, CFO

Review segment reporting
- Actual segment reporting

  - Implemented in 2002
  - 4 segments: Advanced wire products, Fencing Europe, Advanced materials and Advanced coatings
  - Fencing Europe was sold
  - Advanced materials and coatings were expected to grow faster
  - A 92% of combined sales is concentrated in Advanced wire products

- New segment reporting

  - In line with IFRS 8 principles
  - Geographical segmentation is the best enabler to evaluate the nature and financial effects of the business
  - Reviewed by management to evaluate the performance of the operating business units
Background

- IFRS 8
  - Better understand the enterprise’s past financial performance
  - Better assess the enterprise’s risks and returns profile
  - Make more informed judgments about the enterprise as a whole
  - To ensure reasonable level of comparability and comprehensibility of the information.

- Internal segment reporting
  - Regional internal reporting is reflecting the nature of our strategy to be close to our customers, the market sectors and the distribution channels
  - Over 90% of the Bekaert products are produced and sold in the same region
  - Regional organizational structures: corporate teams for finance, accounting, treasury, tax, HR, environment & safety, information technology, etc.
Background

- **Common cost drivers**
  - Regional businesses are strongly interlinked
  - Common cost drivers: wire rod, people cost, depreciation, energy, consumables, spare parts, etc.

- **Global organization**
  - Centrally managed purchasing organization buying for the total Group with regional execution
  - Centrally managed engineering department designing equipment for the total business, combined with regional assembling departments
  - Centrally managed R&D, with regional development centers

- **External economic environment**
  - Is a major regional business driver
  - Major differences in macro-economics: GDP, currency, inflation, employment, political and economic risks, etc. having direct impact on cost elements and on demand
  - Major differences in business challenges per region
Inflation rate per country

Source: CIA World Factbook 2009
Capital Market Event April 2009

GDP per capita and market developments

- Overcapacity
  - Poor operational performance
  - No structural advantage

- Overcapacity
  - No structural advantage
  - Raw materials constraints

- High overcapacity
  - Structural advantage
  - Access raw materials

- Strong growth
  - New investments

- Sound growth medium term
  - Leveraging local quality iron ore

- Structural advantage
  - Operational excellence
  - Cost position
  - Leading on export markets
  - Access raw materials

- Overcapacity
  - High cost

Source: International Monetary Fund
Established and emerging: different markets

Established

Emerging
Established and emerging markets: Bekaert sales

Combined sales by market type

- Emerging
- Developed
Regional evolution in mature and emerging markets

Combined sales by geographical area

- Europe
- Western Europe
- Latin America
- North America
- Asia Pacific
Combined sales trend per region

North America
- 2002: 24%
- 2008: 15%

Europe
- 2002: 41%
- 2008: 27%

Asia Pacific
- 2002: 9%
- 2008: 20%

Latin America
- 2002: 26%
- 2008: 38%

Plants
Sales Offices
Regional segmentation

Bekaert’s new segmentation is based on the company’s presence in the 4 main regions:

- EMEA
- North America
- Latin America
- Asia Pacific
Segment regions

North America
EMEA
Latin America
Asia Pacific
EMEA (Europe) by Growth

- 25,000 and above
- 15,000 to 24,999
- 5,000 to 14,999
- 1,500-4,999
- Below 1,500
EMEA (Europe): Russia is Europe’s key oil and gas supplier
Bekaert in EMEA: most important locations

- Brussels
- Deinze
- Wetteren
- Aalter
- Ingelmunster
- Zwevegem
- Moen
- Zulte
- Ubisa (Burgos)
- Lipetsk
- Bohumin
- Hlohovec
- Petrovice
- Sládkovičovo
- Beksa (İzmit)
EMEA: sales

€ 1.1 billion market

Graph showing sales in thousands of euros from 1992 to 2008.
EMEA: sectors

Broad product portfolio

- Main sectors: automotive, construction and utilities
- First steel cord plant in Russia
- Innovation driven

Typical products made in EMEA

- Steel cord and bead wire
- Windshield wiper blade wire
- Diamond-like coatings on engine components
- Diesel particulate filter media
- Dramix® steel fibers
- Bekaert Mesh Track
- Environment-friendly gas burner
- Elevator belt
- Umbilical
- Steel cord-reinforced thermoplastic strips
- Sawing wire
- Spiral wire for the animal food industry
- Champagne cork wire
- Hose reinforcement wire
- Metal fibers
EMEA: strategic importance

People
- 6600 employees

Western Europe
- Know-how base (R&D center, 300 people)
- First industrialization phase and focused plants

Central Europe
- Competitive production platforms in Czech Republic and in Slovakia
- Demand for top quality products is increasing

Russia
- Long term strategic positioning
- Strong growth potential of the local market with continuing investments in new automotive plants
- Increasing importance of Russian steel industry and raw material supply

Middle East
- Strategic position of plant in Izmit (Turkey)
- Project opportunities
Region North America: macro economic indicator GDP

REAL GDP
% change, annual rates

Region North America: macro economic indicator Inflation

INFLATION
% change, annual rates

Region North America: macro economic indicator Unemployment

North America: sales

€ 0.6 billion market

in thousands of euros

1 500 000
1 250 000
1 000 000
750 000
500 000
250 000

North America: sectors

Broad portfolio in all sectors
- Main sectors: automotive, construction and agri
- Market oriented innovation

Typical products made in North America

Steel cord and bead wire
Spring wire
Window film
Steel wheel weight
Guide rail cable system
Staple wire
Gabions

Umbilical
Sawing wire
Bekaert Horseman® fencing
Motto® barbed wire
Ranch fencing
Log bundling wire
Hose reinforcement wire
North America: strategic importance

**People**
- 2,100 employees

**USA**
- Strategic production platform
- Difficult supply and demand environment

**Canada**
- Rope industry

**Mexico**
- Watch opportunities
Population

Central America: 50 million people
South America: 385 million people

History

- In the past an unstable region with constant economic and political changes, combined with a low growth rate
- Recently (2004-2008) a steady economic progress along with relatively stable political conditions.
- 2009 again a more turbulent cycle, but troubled economic times may bring good investment opportunities.
Latin America: highlights

GDP per capita, USD$

- Venezuela
- Chile
- Mexico
- Brazil
- Peru
- Colombia
- Ecuador
- Central America
- Dominican R

Capital Market Event April 2009
Latin America: changes in expected growth rates 2009

Central America: 4.6% – 3.5%
Andean: 5.5% – 2.6%
Brazil: 5.2% – 2.9%
Chile: 4.1% – 2.4%

GDP Δ % 2008 -- 2009

Andean Includes: Colombia, Ecuador, Peru and Venezuela
Latin America: long history of presence

Bekaert recognized the strategic importance of the Latin American market at a very early stage:

- 1950: Bekaert and its Chilean partners sign a joint venture agreement for the construction and operation of a greenfield plant.

- 1968: Bekaert enters the Venezuelan market, taking a stake in a steel wire processing company, Vicson SA.

- 1972: Bekaert starts a new factory in Ecuador in a joint venture with the Kohn family: Ideal Alambrec SA.

- 1975: The BMB-Belgo Mineira Bekaert Artefados de Arame Ltda joint venture is set up in Vespasiano (Brazil).

... and continued to expand in this continent:

- 1992: Vicson is expanded with a second plant in San Joaquin (Venezuela).

- 1994: Bekaert further extends its steel wire activities taking an acquisition in Chile and participating in the establishment of Prodac SA (Peru) through conjoint investments with its partners in Ecuador, Chile and Peru.

- 1996: Bekaert enters the Colombian market through Proalco SA, held by Vicson and indirectly by Ideal Alambrec.

- 1997: Bekaert takes a 45% participation in the wire activities of Companhia Siderurgica Belgo Mineira in Brazil.

- 2007: Acquisition of the remaining shares of Vicson (Venezuela) and the majority of shares of Proalco (Colombia).

- 2008: Agreement with local partners to create a holding combining the activities in Venezuela, Colombia, Ecuador and Peru.
Bekaert in Latin America: most important locations

- Cuba
- Honduras
- Venezuela
- Colombia
- Bolivia
- Brazil
- Argentina
- Uruguay
- Suriname
- French Guiana
- Paraguay
- Ecuador
- Peru
- Guyana
- Chile

- Vicson, SA
- Productora de Alambres Colombianos SA
- Proalco SA
- Ideal Alambrec SA
- Productos de Acero Cassadó SA
- Procables SA
- Productos de Acero SA - Prodinsa
- Acma SA
- Acmanet SA
- Industrias Chileneas de Alambre - Inchalam SA
- Belgo Bekaert Nordeste SA
- BMB-Belgo Mineira Bekaert Arafatos Ltda
- Bekaert do Brasil Ltda
Latin America: sales

€ 1.5 billion market

in thousands of euros


Capital Market Event April 2009
Latin America: sectors

**Structural reinforcement**
- Main sectors: construction, agriculture and consumer goods
- Steadily increased portfolio mix

**Typical products made in Latin America**

- Steel cord and bead wire
- Spring wire
- Fasteners
- Nails
- Dramix® steel fibers
- Armex
- Cable wire for bridges
- Motto barbed wire
- Baling wire
- High tensile barbed wire
- Ranch fencing
- Bedding and seating spring wire
- Hose reinforcement wire
- Fibers
Latin America: strategic importance

General
- 6,300 employees
- Remarkable growth
- All entities were able to build and maintain high market shares
- Industrial development, agricultural and civil construction impulses in several countries.

Brazil
- Strategic production platform (2 steel cord plants and 7 wire plants)
- Good relationship with partner

Bekaert Ideal holding (Venezuela, Colombia, Ecuador and Peru)
- Strengthen local and regional presence
- Growth markets with natural resources
- Strategic location with access to deep sea transportation

Chili
- 4 manufacturing plants in combination with a large distribution network
Latin America: profitability joint ventures (mainly Latin America)

Share in result

EBIT and ROE
Latin America: profitability joint ventures (mainly Latin America)

Dividends from the Joint ventures

In €m

Dividends will be impacted by the change in consolidation perimeter:

as of 2008 Venezuela and Columbia

as of 2009 Peru and Ecuador
Population
3 900 million people
  China 1 300 people
  India 1 100 people

GDP
8 800 trillion US$

GDP per capita
2 100 US$
Asia-Pacific: highlights

IMF forecasts for GDP growth in 2009

Annual % change

Date of forecast Nov 2008, Jan 2009

Source: IMF
Bekaert in Asia-Pacific: most important locations

- PT. Bekaert Indonesia
  Karawang

- B Industries Pvt.Ltd
  Taluka, Pune

- China
  - Shenyang
  - Weihai
  - Jiangyin
  - Shanghai
  - Suzhou
  - Wuxi
  - Chongqing

- Other locations:
  - Malaysia
  - Indonesia
  - Australia
  - New Zealand
  - Papua New Guinea
  - Afghanistan
  - Pakistan
  - Kyrgyzstan
  - Kazakhstan
  - Thailand
  - Myanmar (Burma)
  - China
  - Mongolia
  - Bhutan
  - Bangladesh
  - North Korea
  - Japan
  - South Korea
  - India
  - Tajikistan
  - Malaysia
  - Malaysia
Combined sales Asia-Pacific

€ 0.8 billion market

in thousands of euros

Asia-Pacific: sectors

Strong presence in growth markets
- Main sectors: automotive, construction and utilities
- Broadening product portfolio
- Increasing presence in India, Indonesia

Typical products made in Asia-Pacific

- Steel cord and bead wire
- Spring wire
- Diesel particulate filter media
- Insulator wire
- Dramix® steel fibers
- Environment-friendly gas burner
- Elevator belt
- Power cable armoring wire
- Optical cable
- Sawing wire
- Carding metallic wire
- Industrial and power brushes
- Hose reinforcement wire
- Fibers
- Hook & eye wire
Strategic importance: presence in Asia-Pacific

People
- 7,500 employees in Asia Pacific

China
- Main presence (12 plants – 325,000 tonnes steel cord)
- Customer driven growth
- Innovation and development for the local market
- Cost competitiveness driver for the Group
- Partnerships
- Government recovery plan “Go West”

India
- Remains a specific environment
- Projects running on stainless, steel cord and wire products

Indonesia
- Nice in-between for South-East Asia and Australia
Strategic importance: China grows... Bekaert grows...

Annual economic growth rate Chinese economy in general

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Rate</td>
<td>8.6%</td>
<td>7.8%</td>
<td>7.1%</td>
<td>8.0%</td>
<td>7.3%</td>
<td>8.0%</td>
<td>9.1%</td>
<td>9.5%</td>
<td>9.9%</td>
<td>10.7%</td>
<td>11.5%</td>
<td>9.0%</td>
</tr>
</tbody>
</table>

Year-on-year turnover increase of Bekaert in China

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Rate</td>
<td>41%</td>
<td>19%</td>
<td>68%</td>
<td>30%</td>
<td>22%</td>
<td>42%</td>
<td>22%</td>
<td>34%</td>
<td>36%</td>
<td>51%</td>
<td>61%</td>
<td>52%</td>
</tr>
</tbody>
</table>

In terms of sales, Bekaert realized an annual average growth rate of about 40% over the period 1997-2008.
Segment data summary

- **Automotive**
- **Construction**
- **Others**

Map showing distribution across different regions with pie charts.
Combined sales 2008 by region

- **Asia-Pacific**: 18.1%
- **Latin America**: 38.0%
- **North America**: 15.0%
- **EMEA**: 28.9%

**Combined sales € 4.0 billion**
Consolidated sales 2008 by region

Consolidated sales
€ 2.7 billion

- Emea: 43.9%
- North America: 22.7%
- Latin America: 6.6%
- Asia-Pacific: 26.8%
Consolidated assets per region

In thousands of euros

- Emea
- North America
- Latin America
- Asia Pacific
Consolidated capex per region

In thousands of euros

- 25 000
25 000
50 000
75 000
100 000
125 000
150 000
175 000


Emea
North America
Latin America
Asia Pacific
Reporting: quarterly trading update per segment

Sales
Consolidated sales and combined sales per region

<table>
<thead>
<tr>
<th>Segment regions:</th>
<th>EMEA</th>
<th>North America</th>
<th>Latin America</th>
<th>Asia – Pacific</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Consolidated sales</strong></td>
<td><strong>277</strong></td>
<td><strong>133</strong></td>
<td><strong>340</strong></td>
<td><strong>144</strong></td>
</tr>
<tr>
<td><strong>Combined sales</strong></td>
<td><strong>288</strong></td>
<td><strong>134</strong></td>
<td><strong>348</strong></td>
<td><strong>133</strong></td>
</tr>
</tbody>
</table>

Descriptive business update per region and outlook per region

Combined sales Q1 2008 are slightly different compared to reported

<table>
<thead>
<tr>
<th>Region</th>
<th>2008 reported</th>
<th>2008 restated</th>
</tr>
</thead>
<tbody>
<tr>
<td>EMEA</td>
<td>277</td>
<td>288</td>
</tr>
<tr>
<td>North America</td>
<td>133</td>
<td>134</td>
</tr>
<tr>
<td>Latin America</td>
<td>340</td>
<td>348</td>
</tr>
<tr>
<td>Asia – Pacific</td>
<td>144</td>
<td>133</td>
</tr>
<tr>
<td>Other regions</td>
<td>9</td>
<td>0</td>
</tr>
<tr>
<td>Total</td>
<td>903</td>
<td>903</td>
</tr>
</tbody>
</table>
### Reporting: first semester results per segment

<table>
<thead>
<tr>
<th><strong>Sales per region(*)</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td>Operating result before non-recurring items</td>
</tr>
<tr>
<td>Non-recurring items per region</td>
</tr>
<tr>
<td><strong>Operating result (EBIT) per region</strong></td>
</tr>
<tr>
<td>Ebit margin on sales</td>
</tr>
<tr>
<td>Depreciation and amortization</td>
</tr>
<tr>
<td>Impairment losses</td>
</tr>
<tr>
<td><strong>Operating cash flow (EBITDA) per region</strong></td>
</tr>
<tr>
<td>EBITDA margin on sales</td>
</tr>
<tr>
<td>Regional assets and regional liabilities (**)</td>
</tr>
<tr>
<td>Capital employed and average capital employed and ROCE</td>
</tr>
<tr>
<td>Capital expenditures PP&amp;E and intangible assets (*)</td>
</tr>
<tr>
<td>Share in the results of joint ventures and associates</td>
</tr>
<tr>
<td>Number of employees (*)</td>
</tr>
</tbody>
</table>

(*) Consolidated and combined  
(**) Only at year end
This Capital Market Event is organized to provide the financial community with more insight and background on the Bekaert business environment. The focus of this day is on the new business segmentation.

NV Bekaert SA disclaims all liability which may arise out of the putting into use of the information contained in this document, provided it did not assume control thereof. All the information contained in this document is based on reasonable research, but does not guarantee any result.

**Safe Harbor**

This presentation could contain forward-looking information that involves risks and uncertainties. Readers are cautioned that forward-looking statements include known and unknown risks and are subject to significant business, economic and competitive uncertainties and contingencies. Neither Bekaert, nor any other person, assumes any responsibility for the accuracy of these forward-looking statements. The company undertakes no obligation to publicly update any forward-looking statements.
For more information, please visit our new www.bekaert.com
better together

www.bekaert.com