

Annual Supplier Evaluation Criteria

Auxiliary Materials

Section	Definition	Limits	Score	Weight
The on-time response ratio of acceptable answers of complaints	The proportion of complaints for which we received an acceptable response within the expected response period.	100%	1	15
		90 - 100%	0,8	
		80 - 90%	0,5	
		< 80%	0	
		No complaints	N/A	
Complaints performance	PO lines without complaints. 100% means that you did not have any complaints.	100%	1	
		95 - 100%	0,9	
		85 - 95%	0,7	
		75 - 85%	0,5	
		50 - 75%	0,2	
		<50%	0	
	Minus point in case a complaint has led to interruption in production.	-5 per complaint leading to serious business damage	# complaints	
Response attitude for operational tasks	Proportion of PO lines you confirmed.	≥ 95%	1	4
		90% ≤ x < 95%	0,8	
		85% ≤ x < 90%	0,5	
		< 85%	0	
	Service quality incl. the quality of communication, flexibility to changes and contract performance. Assessed by our procurement service center.	Better than average	1	4
		Average	0,75	
		Worse than average	0	
Delivery reliability	Proportion of material delivered within acceptable timeframe i.e. ± 7 days for domestic and regional, +14 days / -7 days for intercontinental.	≥ 98%	1	12
		95% ≤ x < 98%	0,8	
		90% ≤ x < 95%	0,5	
		< 90%	0	
Unplanned costs	Related to situations where additional costs have incurred that were not foreseen at the moment of ordering e.g. premium freight.	No occurrences of unplanned cost or unplanned costs caused by Bekaert	1	2
		Regular occurrences of unplanned costs but paid back by supplier	0,5	
		Situations have occurred regularly and were not compensated	0	

Section	Definition	Limits	Score	Weight
Landed cost level	Landed cost compared to average cost of existing suppliers and market.	Competitive cost	1	10
		Cost within an acceptable range	0,8	
		Cost outside of acceptable range	0,5	
		Uncompetitive cost	0	
Commercial	Related to additional advantages as bank notes, consignment stock, longer payment terms than industry standard, safety stock @ supplier plant, longer guarantee than industry standard, etc.	More than 1 commercial advantage	1	4
		1 commercial advantage	0,5	
		No commercial advantage	0	
Collaborative attitude	Willingness to work on joint projects or programs where relevant, top management meetings, regular performance/ business review meetings, long term strategies on innovation, long term strategies on sustainability, volume rebate schedule, etc. This is assessed by your supplier manager based on the expectations for your current segment.	Exceeded our expectations	1	12
		Met our expectations	0,8	
		Did not meet our expectations	0,5	
		Severely lacking engagement	0	
Supplier audit	Result from supplier audit performed within the past 3 years.	A	1	4
		B	0,8	
		C	0	
		No supplier audit performed in past 3 years	N/A*	
Supplier certificate	Score dependent on quality management system.	Supplier has ISO9001 or IATF16949, or minimum certificate of the industry.	1	4
		Supplier does not have any quality management system certificate or minimum certificate.	0	
Sustainability (Ecovadis)	Assessment of suppliers' engagement in Ecovadis and resulting sustainability performance.	Have an Ecovadis medal	1	8
		Ecovadis Score > = 45 (< 3 years scorecard)	0,8	
		Ecovadis Score < 45 with CAP (< 3 years scorecard)	0,5	
		Undergoing first time assessment or re-assessment OR Ecovadis Score < 45 without CAP (< 1 year scorecard)	0,25	
		Ecovadis Scorecard > 3 years and not currently undergoing reassessment OR No Ecovadis assessment	0	

